

Asure Software Announces Financial Results for the 2009 Fiscal Third Quarter

AUSTIN, TX, Jun 18, 2009 (MARKETWIRE via COMTEX) -- Asure Software (NASDAQ: ASUR), a leading provider of workforce management software, today announced financial results for the 2009 fiscal third quarter, ended April 30, 2009.

Highlights included:

- iEmployee new customer bookings increased by 59% over Q2 2009
- Overall operating expenses decreased by 11% relative to Q2 2009
- EBITDA loss decreased by 9% relative to Q2 2009
- Overall revenue remained flat relative to Q2 2009

"I am pleased with the meaningful progress we made in the third quarter of fiscal 2009, including significantly reducing operating expenses and EBITDA loss compared with the second quarter of fiscal 2009, and preserving our overall revenue level in spite of challenging economic conditions," said Richard N. Snyder, Chairman and Chief Executive Officer of Asure Software. "For example, Meeting Room Manager (MRM) scored key new customer wins in each of our targeted industries in Q3, and iEmployee secured the largest new client since we acquired the business.

"We are optimistic about the future on a number of fronts. The Software-as-a-Service (SaaS) market continues to be an attractive growth market for us. In fact, the Gartner Group predicts the SaaS market to grow at an average annual rate of 19.4% through 2013, far above the 5.2% growth for the overall business software market," Snyder said. "In addition, we remain committed to increasing our operating efficiencies while reducing expenses and maintaining or growing revenues, which will put us on track to obtain EBITDA profitability by the end of this calendar year."

Additional Third-Quarter Highlights:

On a sequential basis, Asure's total revenues remained flat in Q3 2009 at \$2.4 million, relative to the same approximate amount in Q2 2009, due to the continuing weak economy.

Operating expenses declined in Q3 2009 versus Q2 2009 by 11% due to the implementation of a 10% salary reduction and other prudent cost-cutting initiatives.

Editor's Note: In a separate release issued today, Asure Software also announced that COO Nancy L. Harris has been named President and CEO of the Company, and that former President, CEO and Chairman Richard N. Snyder has been named Executive Chairman.

Conference Call Details

Asure Software has scheduled a conference call for today, Thursday, June 18, 2009 at 11:00 a.m. ET (10:00 a.m. CT) to discuss its most recent financial results and outlook. Participating in the call will be Richard Snyder, Chairman and Chief Executive Officer; Jay Peterson, Chief Financial Officer; and Nancy Harris, Chief Operating Officer.

To take part, please dial 800-638-5495 ten minutes before the conference call begins, ask for the Asure Software event and use passcode 59748373. International callers should dial 617-614-3946 and reference the same passcode, 59748373.

Investors, analysts, media and the general public will also have the opportunity to listen to the conference call in listen-only mode via the Internet by visiting the investor relations page of Asure's web site at <u>www.asuresoftware.com</u>. To monitor the live call, please visit the web site at least 15 minutes early to register, download and install any necessary audio software. For those who cannot listen to the live broadcast, an archived replay will be available shortly after the call on the investor relations page of the Company's web site at <u>www.asuresoftware.com</u>.

About Asure Software

Headquartered in Austin, Texas, Asure Software (ASUR), (a d/b/a of Forgent Networks, Inc.), empowers small to mid-size organizations and divisions of large enterprises to operate more efficiently, increase worker productivity and reduce costs through a comprehensive suite of on-demand workforce management software and services. Asure's market-leading suite includes products that optimize workforce time and attendance tracking, benefits enrollment and tracking, pay stubs and W2 documentation, expense management, and meeting and event management. With additional offices in Warwick, Rhode Island, Vancouver, British Columbia, and Mumbai, India, Asure serves 3,500 customers around the world. For more information, please visit <u>www.asuresoftware.com</u>.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Statements in this press release regarding Asure's business which are not historical facts are "forward-looking statements" that involve risks and uncertainties. Such risks and uncertainties, which include those associated with continued listing of the Company's securities on the NASDAQ Capital Market, could cause actual results to differ from those contained in the forward-looking statements.

FORGENT NETWORKS, INC						
CONDENSED CONSOLIDATED BALAN	ICE SH	EETS				
(Amounts in thousands, except per share data)						
	AP	RIL 30,		JULY 31,		
	2009			2008		
	(UNAUDITED)					
ASSETS						
Current Assets:						
Cash and cash equivalents	\$	8,194	\$	12,062		
Short-term investments		2,915		2,627		
Accounts receivable, net of allowance for						
doubtful accounts of \$30 and \$41 at April						
30, 2009 and July 31, 2008, respectively		901		1,488		
Inventory		3		74		
Prepaid expenses and other current assets		444		421		
Total Current Assets				16,672		
Property and equipment, net		695		907		
Intangible assets, net		4,144		4,729		
	Ş	17,296	\$	22,308		
LIABILITIES AND STOCKHOLDERS' EQUITY			===			
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:						
				3,778		
Current Liabilities:		3,562	Ş			
Current Liabilities: Accounts payable		3,562 184	ş	3,778		
Current Liabilities: Accounts payable Accrued compensation and benefits		3,562 184	Ş	3,778 203 373		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance	Ş	3,562 184 335 465 1,807	ę	3,778 203 373 384 1,844		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities	Ş	3,562 184 335 465 1,807	\$	3,778 203 373 384		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue	Ş	3,562 184 335 465 1,807	\$	3,778 203 373 384 1,844		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities	Ş	3,562 184 335 465 1,807	\$	3,778 203 373 384 1,844		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities Long-Term Liabilities:	Ş	3,562 184 335 465 1,807 6,353 72	\$	3,778 203 373 384 1,844 6,582		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities Long-Term Liabilities: Deferred revenue	Ş	3,562 184 335 465 1,807 6,353 72	\$	3,778 203 373 384 1,844 6,582 25		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities Long-Term Liabilities: Deferred revenue Lease impairment and advance	Ş	3,562 184 335 465 1,807 6,353 72 276	\$	3,778 203 373 384 1,844 6,582 25 564		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities Long-Term Liabilities: Deferred revenue Lease impairment and advance	Ş	3,562 184 335 465 1,807 6,353 72 276	\$	3,778 203 373 384 1,844 6,582 25 564		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities Long-Term Liabilities: Deferred revenue Lease impairment and advance Other long-term obligations	Ş	3,562 184 335 465 1,807 6,353 72 276 183	\$	3,778 203 373 384 1,844 6,582 25 564 217		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities Long-Term Liabilities: Deferred revenue Lease impairment and advance Other long-term obligations Total Long-Term Liabilities	Ş	3,562 184 335 465 1,807 6,353 72 276 183	\$	3,778 203 373 384 1,844 6,582 25 564 217		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities Long-Term Liabilities: Deferred revenue Lease impairment and advance Other long-term obligations Total Long-Term Liabilities Stockholders' Equity:	Ş	3,562 184 335 465 1,807 6,353 72 276 183	\$	3,778 203 373 384 1,844 6,582 25 564 217		
Current Liabilities: Accounts payable Accrued compensation and benefits Lease impairment and advance Other accrued liabilities Deferred revenue Total Current Liabilities Long-Term Liabilities: Deferred revenue Lease impairment and advance Other long-term obligations Total Long-Term Liabilities Stockholders' Equity: Preferred stock, \$.01 par value; 10,000 shares	Ş	3,562 184 335 465 1,807 6,353 72 276 183	\$	3,778 203 373 384 1,844 6,582 25 564 217		

autnorizea; 32,900 and 32,692 snares issued;				
31,115 and 31,102 shares outstanding at April				
30, 2009 and July 31, 2008, respectively		329		329
Treasury stock at cost, 1,790 shares at April				
30, 2009 and July 31, 2008		(4,815)		(4,815)
Additional paid-in capital		270,725		270,657
Accumulated deficit		(255,678)		(251,214)
Accumulated other comprehensive income		(149)		(37)
Total Stockholders' Equity		10,412		14,920
	\$	17,296	\$	22,308
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FORGENT NETWORKS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Amounts in thousands, except per share data) FOR THE FOR THE THREE MONTHS ENDED NINE MONTHS ENDED APRIL 30, APRIL 30, 2009 2008 2009 2008 ----- ------ ------(UNAUDITED) (UNAUDITED) \$ 2,402 \$ 2,707 \$ 7,615 \$ 7,316 Revenues (494) (639) (1,526) (1,598) Cost of Sales ----- ------ ------1,908 2,068 6,089 5,718 Gross Margin OPERATING EXPENSES: Selling, general and 2,614 2,951 8,844 8,353 administrative 544 616 1,630 1,547 Research and development Amortization of intangible 149 340 assets 149 448 ----- ------ ------Total Operating Expenses 3,307 3,716 10,922 10,240 LOSS FROM OPERATIONS (1,399) (1,648) (4,833) (4,522) OTHER INCOME AND (EXPENSES):

Foreign currency translation	(6)	2	93	(9)
Gain on sale of assets	26		276	
Interest expense and other	(18)	(22)	(51)	(51)
Total Other Income	22	89	427	581
LOSS FROM OPERATIONS, BEFORE				
INCOME TAXES	(1,377)	(1,559)	(4,406)	(3,941)
Provision for income taxes	(10)	(14)	(58)	(34)
NET LOSS	s (1.387) s	(1 573) \$	(4 464) \$	(3 975)

Interest income

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BASIC AND DILUTED LOSS PER								
SHARE:								
Basic	\$	(0.04)	\$	(0.05)	\$	(0.14)	\$	(0.13)
	==		==		==		==	
Diluted	\$	(0.04)	\$	(0.05)	Ş	(0.14)	\$	(0.13)
	==		==		==		==	
WEIGHTED AVERAGE SHARES								
OUTSTANDING:								
Basic		31,113		30,995		31,109		29,667
Diluted		31,113		30,995		31,109		29,667

SOURCE: Asure Software