# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K/A

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**Date of Report:** <u>July 01, 2012</u> (Date of earliest event reported)

# Asure Software, Inc.

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation) <u>0-20008</u> (Commission File Number) 74-2415696 (IRS Employer Identification Number)

110 Wild Basin Rd
Austin, TX
(Address of principal executive offices)

78746 (Zip Code)

# $\underline{512\text{-}437\text{-}2700}$

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

This Form 8-K/A is filed as an amendment to the Current Report on Form 8-K filed by Asure Software, Inc. on July 2, 2012. This Amendment is being filed to include the financial statements of PeopleCube BV, d/b/a PeopleCube and pro forma information listed below.

# Item 9.01 Financial Statements and Exhibits

- (a) Financial statements of businesses acquired.
  - (1) Exhibit 99.1 Audited Financial Statements for PeopleCube as of and for the years ended December 31, 2011 and 2010 and the accompanying Report of Independent Auditors; and
  - (2) Exhibit 99.2 Unaudited Financial Statements for PeopleCube as of and for the six months ended June 30, 2012 and 2011.
- (b) Pro forma financial information—Included herein as Exhibit 99.3 are the unaudited pro forma condensed combined Balance Sheet as of June 30, 2012 and the pro forma condensed combined Statements of Operations for the twelve months ended December 31, 2011 and six months ended June 30, 2012.
- (c) Exhibits.

Exhibit	Description
99.1	Audited Financial Statements for PeopleCube as of and for the years ended December 31, 2011and 2010 and the accompanying Report of Independent Auditors.
99.2	<u>Unaudited Balance Sheet for PeopleCube for the period ended December 31, 2011 and June 30, 2012 and Income Statement and Cash Flows for the six months ended June 30, 2012 and 2011.</u>
99.3	Asure Software, Inc. unaudited pro forma condensed combined Balance Sheet as of June 30, 2012 and the condensed combined Statements of Operations for the six month period ended June 30, 2012 and the fiscal year ended December 31, 2011 with respect to the acquisition of People Cube

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ASURE SOFTWARE, INC.

Date: September 17, 2012 /s/Patrick Goepel

Patrick Goepel

Chief Executive Officer

# EXHIBIT INDEX

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99.3	Asure Software, Inc. unaudited pro forma condensed combined Balance Sheet as of June 30, 2012 and the condensed combined Statements of Operations for the six month period ended June 30, 2012 and the fiscal year ended December 31, 2011 with respect to the acquisition of PeopleCube.

# PeopleCube Holding BV d/b/a PeopleCube

Consolidated Financial Statements

Years Ended December 31, 2011 and 2010

# PeopleCube Holding BV d/b/a PeopleCube

# CONSOLIDATED FINANCIAL STATEMENTS Years Ended December 31, 2011 and 2010

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders PeopleCube Holding BV d/b/a PeopleCube Framingham, Massachusetts

We have audited the accompanying consolidated balance sheets of PeopleCube Holding BV d/b/a PeopleCube (the "Company") as of December 31, 2011 and 2010 and the related consolidated statements of operations, changes in stockholders' equity (deficit) and comprehensive loss and cash flows for the years then ended. The consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of PeopleCube Holding BV d/b/a PeopleCube as of December 31, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the financial statements, the Company has suffered recurring losses from operations and used \$815,185 of cash in operations during the year ended December 31, 2011. This raises substantial doubt about the Company's ability to continue as a going concern. Management's plans in regard to these matters are described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

McGladrey & Pullen, LLP September 12, 2012 Boston, Massachusetts

# PeopleCube Holding BV d/b/a PeopleCube Consolidated Balance Sheets December 31, 2011 and 2010

	December, 31			
	2011			2010
Assets				
Current assets:				
Cash and cash equivalents	\$ 234,	,479	\$	867,715
Restricted Cash	386,	,325		-
Accounts receivable, net	2,347,	,308		1,244,495
Prepaid expenses and other current assets	113,	,383		112,744
Total current assets	3,081,	,495		2,224,954
Property and equipment, net	146,	,091		158,241
Goodwill	2,696,	,616		2,027,899
Intangible assets, net	3,113,	,812		2,963,000
Other assets	55,	,484		59,271
Total assets	\$ 9,093,	,498	\$	7,433,365
Liabilities and Stockholders' Equity				
Current liabilities:				
Accounts payable	360.	656		210,649
Accrued expenses	528.	762		312,109
Capital leases	23.	,347		28,196
Related parties notes payable	553,	,410		-
Notes payable	1,003,	,690		263,333
Deferred revenue	5,492,	,527		4,229,068
Total current liabilities	7,962,	,392		5,043,355
Long-term liabilities:				
Capital leases, net of current portion	19,	,754		19,028
Notes payable, net of current portion	843,	,221		155,556
Deferred revenue, net of current portion	124,	,957		248,640
Deferred tax liability	321,	,621		_
Total long-term liabilities	1,309,	,553		423,224
Stockholders' equity:				
Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both				
December 31, 2011 and 2010, respectively	34,	,616		34,616
Additional paid-in capital	13,608,	,896		13,318,531
Accumulated deficit	(14,047,	,832)		(11,518,873)
Accumulated other comprehensive income	225,	,873		132,512
Total stockholders' equity(deficit)	(178,	,447)		1,966,786
	\$ 9,093,	498	\$	7,433,365

# PeopleCube Holding BV d/b/a PeopleCube Consolidated Statements of Operations Years Ended December 31, 2011 and 2010

	Twelve Months December 31, 2011	Twelve Months December 31, 2010
Revenues	\$ 9,095,68	5 7,737,657
Cost of sales	1,662,36	9 1,380,303
Gross Margin	7,433,31	6,357,354
Operating Expenses		
Sales and marketing	4,520,32	
Research and development	1,461,59	1 2,081,180
General and administrative	3,703,69	1,950,186
Total operating expenses	9,685,61	7,839,402
Loss from Operations	(2,252,30	1) (1,482,048)
Other expenses		
Other expense, net	116,95	4 42,554
Interest expense	159,70	59,991
Net Loss	\$ (2,528,95	9) \$ (1,584,593)

# PeopleCube Holding BV d/b/a PeopleCube Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Loss Years Ended December 31, 2011 and 2010

	Common Stock		_				
	Number of shares	\$.014 Par Value	Additional Paid-in Capital	Accumulated Other Comprehensive Income/(Loss)	Accumulated Deficit	Total Equity	Comprehensive Loss
BALANCE AT DECEMBER 31, 2009	2,472,550	\$ 34,61	6 \$ 13,045,222	<b>\$</b> 119,767	\$ (9,934,280)	\$ 3,265,325	
Stock compensation	-		- 273,309	-	-	273,309	
Cumulative translation adjustment	-			12,745	-	12,745	12,745
Net loss Comprehensive loss					(1,584,593)	(1,584,593	(1,584,593) (1,571,848)
BALANCE AT DECEMBER 31, 2010 Stock compensation	2,472,550	<u>\$ 34,61</u>	6 <b>\$ 13,318,531</b> - 290,365	<u>\$ 132,512</u>	<u>\$ (11,518,873)</u>	\$ 1,966,786 290,365	
Cumulative translation adjustment	_			93,361	<u>-</u>	93,361	93,961
Net loss			<u> </u>	<del>-</del>	(2,528,959)	(2,528,959)	(2,528,959)
Comprehensive loss							(2,435,598)
BALANCE AT DECEMBER 31, 2011	2,472,550	\$ 34,61	<u>\$ 13,608,896</u>	<u>\$ 225,873</u>	<u>\$ (14,047,832)</u>	<u>\$ (178,447)</u>	

# PeopleCube Holding BV d/b/a PeopleCube Consolidated Statements of Cash Flows Years ended December 31, 2011 and 2010

	elve Months ecember 31, 2011	Twelve Months December 31, 2010
CASH FLOWS FROM OPERATING ACTIVITIES:	 	
Net loss	\$ (2,528,959)	\$ (1,584,593)
Adjustments to reconcile net loss to net cash used in operations:		
Depreciation and amortization	1,102,934	896,558
Stock-based compensation	290,365	273,309
Changes in operating assets and liabilities:		
(Increase) decrease in assets:		
Accounts receivable	(771,676)	741,105
Prepaid expenses and other current assets	12,855	(25,708)
Deferred tax asset	(55,733)	-
Increase (decrease) in liabilities:		
Accounts payable	128,781	27,420
Accrued expenses	204,286	(131,269)
Deferred revenue	 801,962	310,670
Net cash provided by /(used in) operating activities	(815,185)	507,492
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property and equipment	(47,821)	(75,230)
Acquisitions, net of cash acquired	(699,578)	-
Net cash (used in)/provided by investing activities	(747,399)	(75,230)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payments on capital leases	(31,306)	(36,320)
Proceeds from on Term loan	1,600,000	-
Repayments on term loan	(632,222)	(631,111)
Proceeds from related parties notes payable	553,410	-
Increase in restricted cash	(386,325)	-
Repayments on acquisition note payable	(286,334)	-
Net cash provided by/(used in) financing activities	817,223	(667,431)
Effect of exchange rates on cash	112,125	8,374
ŭ	(622.22.6)	(22 ( 505)
Net decrease in cash and equivalents	(633,236)	(226,795)
Cash and equivalents at beginning of period	 867,715	1,094,510
Cash and equivalents at end of period	\$ 234,479	\$ 867,715
Supplemental disclosure of cash flow information:		
Cash paid during the year for interest	128,021	72,585
Acquisition, net of cash acquired:		-
Accounts receivable	358,292	-
Prepaid expenses and other assets	11,182	-
Intangible assets	1,160,000	-
Goodwill	668,717	-
Accounts payable and accrued expenses	(28,514)	-
Deferred tax liability	(377,354)	-
Deferred revenue	(346,140)	-
Issuance of acquisition note payable	 (746,605)	<u> </u>
	 699,578	
Supplemental disclosure of noncash investing and financing information:		
Purchase of property and equipment under capital lease obligations	 26,458	39,145

#### 1. NATURE OF BUSINESS

PeopleCube Holding BV was incorporated under the laws of the Netherlands on July 17, 2007. In July 2007, PeopleCube Holding BV acquired Meeting Maker Holding BV (d/b/a PeopleCube) and its subsidiaries Meeting Maker United States, Inc., incorporated under the laws of the state of Delaware on February 15, 2000, and Meeting Maker Limited, incorporated under the laws of the United Kingdom on September 15, 2005. PeopleCube Holding BV, Meeting Maker Holding BV, Meeting Maker Limited and Meeting Maker Limited's wholly owned subsidiary BusinessSolve Ltd., and Meeting Maker United States, Inc. (collectively, the Company) develop, market and sell software products and services. The Company is a leading provider of workplace, resource and energy management technology. The Company provides scheduling software to optimize space, resources and energy for a sustainable and cost effective workspace.

The Company has suffered recurring net losses in 2011 and 2010, and has an accumulated deficit of \$14,047,832 at December 31, 2011. Additionally, the Company used net cash in operating activities of \$815,185 during the year ended December 31, 2011. As of December 31, 2011 the Company has a working capital deficit of \$4,880,897 and the Company's existing cash and cash equivalents are insufficient to fund our operations for the next twelve months. These factors raise substantial doubt about the Company's ability to continue as a going concern.

The Company's current operations are dependent on generating cash flow from operations and the continued support of its existing investors and lenders. Should the current investors and lenders curtail or eliminate financial support, the Company would need to seek outside sources of capital to continue operations. As discussed in Note 11, in July 2012, the Company sold all issued and outstanding shares of Company's operating subsidiary Meeting Maker United States Inc. in exchange for a combination of cash and shares of the acquirer. However, there can also be no assurances that PeopleCube Holding, BV will meet its planned operations or that it would be successful in obtaining additional equity or debt financing on terms favorable to the Company, if at all..

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the application of certain significant accounting policies, as described in this note and elsewhere in the accompanying consolidated financial statements and notes.

# Basis of Presentation

The financial statements have been prepared in accordance with accounting standards set by the Financial Accounting Standards Board ("FASB"). The FASB sets generally accepted accounting principles ("GAAP") to ensure financial condition, results of operations, and cash flows are consistently reported. References to GAAP issued by the FASB in these footnotes are to the FASB Accounting Standards Codification ("ASC").

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES...continued

#### Principles of Consolidation

The accompanying consolidated financial statements include the results of operations of PeopleCube Holding BV and its wholly owned subsidiaries, Meeting Maker Holding BV, Meeting Maker Limited and Meeting Maker Limited's wholly owned subsidiary BusinessSolve Ltd., which was acquired in February, 2011 (Note 3), and Meeting Maker United States, Inc. All significant intercompany transactions and balances have been eliminated in consolidation.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP in the United States requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates included in the financial statements pertain to revenue recognition, the allowance for doubtful accounts receivable, the valuation of long term assets including goodwill, intangibles and deferred tax assets.

#### Fair Value of Financial Instruments

The Company's financial instruments consist principally of cash and cash equivalents, accounts receivable, accounts payable and notes payable. The carrying value of these instruments approximates their fair value, principally because of the short term maturity of these items.

# Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of 90 days or less to be cash equivalents.

# Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. An allowance for doubtful accounts is provided for those accounts receivable considered to be uncollectible, based upon historical experience and management's evaluation of the outstanding accounts receivable at the end of the year. Uncollectible amounts are written off against the allowance after all collection efforts have been exhausted. At December 31, 2011 and 2010, the allowance for doubtful accounts was \$236,127 and \$110,548, respectively.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Property and Equipment**

Property and equipment are stated at cost. Assets acquired and improvements thereon are capitalized; ordinary repairs and maintenance are charged to expense as incurred. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets as follows:

Asset Classification	Useful Life
<u> </u>	
Computer equipment	3-5 years
Furniture and fixtures	7-10 years
Leasehold improvements of lease period or	Shorter of estimated useful life
improvement	

# Intangible Assets

The Company's intangible assets consist of a trademarks, a tradename, technology licenses, customer lists, and a non-compete agreement, all of which were acquired through the 2007 acquisition of Meeting Maker Holding BV and the 2011 acquisition of BusinessSolve, Ltd (see Note 3). Separable intangible assets that are deemed to have a finite life are amortized over their useful lives. Amortization is provided on a straight-line basis over the estimated useful lives of the assets as follows:

Asset Classification	Useful Life
Trademark and Tradename	8 years
Technology	10 years
Customer lists	5 years
Non-compete agreements	2 years

# **Long-Lived Assets**

The Company accounts for its long-lived assets in accordance with ASC 360, Property, Plant and Equipment. This statement requires that long-lived assets and certain identifiable intangible assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. The carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to be generated by the asset. As of December 31, 2011 and 2010, the Company has not identified any impairment of its long-lived assets.

# Goodwill

Goodwill is evaluated for impairment at least annually, or more frequently, if events or changes in circumstances indicate that an asset might be impaired. Evaluation is performed using a two-step process. The first step compares the book value of the Company's reporting unit to its estimated fair value. The second step of the goodwill impairment test, which is only required when the net book value of the reporting unit exceeds the fair value, compares the implied fair value of goodwill to its book value to determine if an impairment is required.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES...continued

#### Goodwill...continued

Determining the fair value of a reporting unit is a judgment involving significant estimates and assumptions. These estimates and assumptions include revenue growth rates and operating margins used to calculate projected future cash flows, risk-adjusted discount rates, and future economic and market conditions. The Company bases its fair value estimates on assumptions that management believes to be reasonable, however actual future results may differ from these estimates. There was no impairment of goodwill for the years ended December 31, 2011 and 2010, respectively.

#### Revenue Recognition

The Company generates revenue from the sale of perpetual software licenses, maintenance and support services, professional services and software subscription services. In general the Company recognizes revenue when all of the following criteria have been met; (a) persuasive evidence of an arrangement with the customer exists; (b) delivery has occurred or services have been rendered; (c) the fees for the arrangement are fixed or determinable; and (d) collectability is reasonable assured.

Sales of perpetual software licenses are accounted for in accordance with ASC 985-605, Revenue Recognition – Software. Revenue from arrangements where multiple products or services are bundled together under one contract is allocated using the residual method, whereby revenue is attributed first to the undelivered elements (i.e. maintenance and support, and professional services) based on vendor-specific objective evidence (VSOE) of the fair value of the undelivered elements. The remainder of the total contract value is then attributed to the software license. VSOE is based upon the price charged when an element is sold separately. If VSOE does not exist for any of the undelivered elements, the entire arrangement fee is recognized upon delivery of all elements or over the period of the longest service commitment of the arrangement.

Revenue for professional services, including consulting, implementation of perpetual licenses and training, are typically recognized upon performance of the services. Revenue from maintenance and support agreements is recognized ratably over the period of the agreement, which is typically 1 to 3 years.

The Company also licenses its software pursuant to hosted software subscription agreements. Pursuant to these agreements, the customer does not have the contractual right to take possession of the software. Accordingly, these arrangements are accounted for as subscriptions with the fee recognized as revenue ratably over the subscription period. Implementation fees associated with subscription agreements are deferred and recognized over the longer of the contractual term or the estimated period that the customer will use the software.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES...continued

#### Research and Development and Software Development Costs

Costs incurred in research and development are expensed as incurred. ASC 985-20, Software - Costs of Software to be Sold, Leased, or Marketed, requires capitalization of certain computer software development costs incurred after technological feasibility is established and ceases when the product is available for general release. The establishment of technological feasibility and the ongoing assessment of recoverability of capitalized software development costs require considerable judgment by management concerning certain external factors including, but not limited to, technological feasibility, anticipated future gross revenue, estimated economic life, and changes in software and hardware technologies. There is generally a limited passage of time between achievement of technological feasibility and the availability of the Company's product for general release. Because no significant costs have been incurred during this time, the Company has not capitalized any software development costs to date.

#### **Income Taxes**

The Company accounts for income taxes in accordance with ASC Topic 740, *Income Taxes*. ASC 740 requires the use of the asset and liability method of accounting for income taxes. The current or deferred tax consequences of a transaction are measured by applying the provisions of enacted tax laws to determine the amount of taxes payable currently or in future years. Deferred tax assets and liabilities are determined based on the difference between the financial statements and tax basis of assets and liabilities and expected future tax consequences of events that have been included in the financial statements or tax returns using enacted tax rates in effect for the year in which the differences are expected to reverse. Under this method, a valuation allowance is used to offset deferred taxes if, based upon the available evidence, it is more likely than not that some or all of the deferred tax assets may not be realized. Management annually evaluates the recoverability of deferred taxes and the adequacy of the valuation allowance.

# **Stock-Based Compensation**

The Company accounts for stock-based compensation in accordance with ASC 718, *Compensation – Stock Compensation*. ASC 718 requires all share-based payments to employees, including grants of employee stock options and modifications to existing stock options and restricted share plans, to be recognized in the statement of operations based on their fair values.

Under the fair-value method, stock-based compensation associated with stock awards is determined based on the estimated fair value of the award itself, measured using either current market data or an established option-pricing model. The Company utilizes the Black-Scholes option pricing model to determine the fair value of options granted and has elected the accrual method for recognizing compensation costs.

# PeopleCube Holding BV d/b/a PeopleCube Notes to Consolidated Financial Statements

Years Ended December 31, 2011 and 2010

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES...continued

The determination of the fair value of stock-based payment awards utilizing the Black-Scholes model is affected by the stock price and a number of assumptions, including expected volatility, expected life, risk-free interest rate and expected dividends. The Company does not have a history of market prices of the common stock as it is not a public company, and as such volatility is estimated using historical volatilities of similar public entities. The expected life of the awards is estimated based on the simplified method. The risk-free interest rate assumption is based on observed interest rates appropriate for the terms of our awards. The dividend yield assumption is based on history and expectation of paying no dividends. Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures represent only the unvested portion of a surrendered option and the Company estimates forfeitures based on historical experience.

# Stock-Based Compensation...continued

The fair value of stock options issued to employees was measured with the following weighted average assumptions for the years ended December 31.

	2011	2010
Risk-free interest rate	1.5%	1.8%
Expected dividend yield	0%	0%
Expected volatility	85%	75%
Expected life of option	4.75 years	4.75 years

The weighted-average fair value of stock options granted during the years ended December 31, 2011 and 2010, under the Black-Scholes option pricing model was \$2.71 and \$2.08 per share, respectively. For the years ended December 31, 2011 and 2010, the Company recorded stock-based compensation expense of \$290,365 and \$273,709 respectively, in connection with share based payment awards. As of December 31, 2011, there was \$146,856 of unrecognized compensation expense related to non-vested stock awards that is expected to be recognized through 2014.

#### Comprehensive Loss

ASC 220, Comprehensive Income, requires disclosure of all components of comprehensive income (loss). Comprehensive income (loss) is defined as the change in stockholders' equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. Comprehensive losses for the years ended December 31, 2011 and 2010 includes the reported net loss, and the change in the cumulative translation adjustment account of \$93,361 and \$12,745, respectively.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES...continued

#### Foreign Currency Translation

The Company's functional currency is the U.S. dollar. The functional currency of the Company's subsidiaries in the United Kingdom and the Netherlands is the local currency. The Company translates the financial statements of the subsidiaries in the United Kingdom and the Netherlands in accordance with ASC 830, Foreign Currency Matters. In translating the accounts of the foreign subsidiary into U.S. dollars, assets and liabilities are translated at the rate of exchange in effect at year end, while stockholders' equity is translated at historical rates. Revenue and expense accounts are translated using the weighted-average exchange rate in effect during the year. Gains and losses from foreign currency translation are credited or charged to accumulated other comprehensive income, included in stockholders' equity (deficit) in the accompanying consolidated balance sheets.

The transaction losses for the years ended December 31, 2011 and 2010 were \$113,070 and \$42,872 respectively; these amounts are recorded in other expense, net, in the consolidated statements of operations for the years then ended.

# Concentrations of Credit Risk and Significant Customers

Financial instruments that subject the Company to significant concentrations of credit risk consist primarily of cash and cash equivalents and accounts receivable. The Company's cash equivalents are invested in accredited financial institutions and the Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant risk on cash and cash equivalents. Concentration of credit risk with respect to accounts receivable is limited to customers to whom the Company makes significant sales. To control credit risks, the Company performs regular credit evaluations of its customers' financial condition, and maintains allowances for potential credit losses, but does not require collateral or other security to support customer receivables.

For the year ended December 31, 2011, the Company did not have any customer who represented at least 10% of revenue and had one customer who represented 12% of accounts receivable at year end.

For the year ended December 31, 2010 the Company did not have any customer who represented at least 10% of revenue or of accounts receivable at year end.

#### **Advertising Costs**

Advertising costs are expensed as incurred. Advertising expense was \$111,835 and \$69,754, respectively, for the fiscal years ended December 31, 2011 and 2010.

# 3. ACQUISITION OF BUSINESSSOLVE LTD.

On February 14, 2011, the Company's subsidiary Meeting Maker Limited acquired 100% of the outstanding equity of BusinessSolve, Ltd., a British competitor in the workplace and resource management scheduling software business.

The purchase agreement required a payment of 500,000 GBP (\$800,050 as of February 14, 2011) at closing, plus 500,000 GBP (\$800,050 as of February 14, 2011) to be paid in eight equal quarterly installments beginning April 1, 2011. The Company recorded the future purchase price as a note payable at its estimated fair value of \$746,605, resulting in a \$53,445 debt discount. The debt discount is being accreted to interest expense through the date of the last quarterly payment (see Note 6).

Acquisition related costs which are included in the accompanying consolidated statement of operations for the year ended December 31, 2011 were approximately \$84,000. The purchase agreement also required the Company to fund an escrow account for 250,000 GBP (\$386,325 as of December 31, 2011) to partially secure the future purchase price payments, which has been recorded as restricted cash in the accompanying consolidated balance sheet.

The following table summarizes the estimated fair value of the assets acquired and liabilities assumed at the date of acquisition and have been assigned to BusinessSolve, Ltd.

Cash	\$ 100,472
Accounts receivable	358,292
Prepaid expenses and other assets	11,182
Intangible assets	1,160,000
Goodwill	668,717
Accounts payable and accrued expenses	(28,514)
Deferred tax liability	(377,354)
Deferred revenue	 (346,140)
Net assets acquired	\$ 1,546,655

Goodwill arising from the acquisition is largely due to the synergies and economies of scale expected as well as the expansion of the geographic distribution territory and additional product lines that can be distributed to the existing customer base.

The estimated values of current assets and liabilities, excluding deferred revenue, were based upon their historical carrying values on the date of acquisition due to their short-term nature. Deferred revenue was valued at the estimated cost to fulfill the assumed obligations, plus a reasonable profit margin. The Company determined the estimated fair value of the identifiable intangible assets after review and consideration of relevant information including discounted cash flow analyses, market data and management's estimates. The value attributed to the identifiable intangible assets included \$100,000 in a trade name, \$720,000 in customer relationships, \$230,000 in acquired technology and \$110,000 in non-compete agreements. The intangible assets are being amortized over a range of two to eight years and a weighted average period of 6 years. Goodwill and identifiable intangibles from the acquisition are not deductible for tax purposes therefore a deferred tax liability of \$377,354 was recorded as a component of the transaction.

# PeopleCube Holding BV d/b/a PeopleCube

Notes to Consolidated Financial Statements Years Ended December 31, 2011 and 2010

# 4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

	2011		 2010	
Computer equipment and software	\$	1,084,908	\$ 1,000,254	
Furniture and fixtures		51,290	47,316	
Leasehold improvements		49,627	 44,471	
		1,185,825	1,092,041	
Less - accumulated depreciation and amortization		1,039,734	933,800	
	\$	146,091	\$ 158,241	

Total depreciation expense for the years ended December 31, 2011 and 2010 was \$93,746 and \$92,558, respectively.

# 5. INTANGIBLE ASSETS AND GOODWILL

Intangible assets consisted of the following at December 31:

	2011		2010
Trademark	\$ 570,00	0 \$	570,000
Tradename	1,330,00	0	1,230,000
Technology	2,260,00	0	2,030,000
Customer lists	2,600,00	0	1,880,000
Non-compete agreements	110,00	0	-
	6,870,00	0	5,710,000
Less - accumulated amortization	3,756,18	8	2,747,000
	\$ 3,113,81	2 \$	2,963,000

2012	\$ 881,833
2013	614,375
2014	607,500
2015	513,750
2016	256,501
Thereafter	239,854
Total	\$ 3,113,813

 $Total\ amortization\ expense\ for\ the\ years\ ended\ December\ 31,2011\ and\ 2010\ was\ \$1,009,188\ and\ \$804,000, respectively.$ 

# 5. INTANGIBLE ASSETS AND GOODWILL...continued

The change in goodwill during the year ended December 31, 2011 is as follows:

Balance at December 31, 2010	\$ 2,027,899
Acquisition of BusinessSolve (Note 3)	 668,717
Balance at December 31, 2011	\$ 2,696,616

# 6. DEBT

# Lines of Credit

In July 2008, the Company entered into a revolving line of credit agreement with a bank that provided for up to \$500,000 of borrowings based upon specified levels of qualified accounts receivable. Borrowings bore interest at the prime rate plus 1.0%. There was no outstanding balance on the line of credit at December 31, 2010, and the line of credit was closed on February 11, 2011.

#### Notes Payable

In June 2008, the Company entered into a Loan and Security Agreement with a bank for a \$1,300,000 term loan, secured by the Company's assets. The term loan carried interest at the greater of the prime rate, at the time of borrowing, plus 2.25% or 7.00%, and was due in 36 equal monthly installments. As of December 31, 2010, the Company had an outstanding balance on the term loan of \$130,000 and on February 9, 2011 the outstanding balance was repaid in full with proceeds from the term loan entered into on February 8, 2011 that is described below.

In July 2009, the Company entered into a Loan and Security Agreement with a bank for a \$400,000 term loan, secured by the Company's assets. The term loan carried interest at the greater of the prime rate, at the time of borrowing, plus 2.25% or 6.00%, and was due in 36 equal monthly installments. As of December 31, 2010, the Company had an outstanding balance on the term loan of \$288,889, and on February 9, 2011 the outstanding balance was repaid in full with proceeds from the term loan entered into on February 8, 2011 that is described below.

On February 8, 2011, the Company entered into a Loan and Security Agreement with another bank for a \$1,600,000 term loan, secured by all of the Company's assets. The proceeds of the loan were used to repay all then outstanding debt obligations and to fund the acquisition of BusinessSolve, Ltd., as discussed in Note 3. The term loan carries interest at the prime rate plus 3.00% (6.25% as of December 31, 2011), and is due in 30 equal monthly installments beginning on September 1, 2011. As of December 31, 2011, the Company had an outstanding balance on the term loan of \$1,386,667.

# PeopleCube Holding BV d/b/a PeopleCube Notes to Consolidated Financial Statements

Years Ended December 31, 2011 and 2010

# 6. **DEBT**...continued

The Company's purchase agreement for BusinessSolve, Ltd. requires the Company to pay 500,000 GBP (\$800,050 as of February 14, 2011) in eight equal quarterly installments beginning April 1, 2011. The payments have no stated interest rate however the Company estimated the fair value of the payments at their net present value of \$746,605, resulting in a \$53,445 debt discount. The debt discount is being accreted to interest expense through the date of the last quarterly payment using the effective interest rate method. As of December 31, 2011, the Company has paid 187,500 GBP (\$286,334) in installments and accreted \$30,810 of the debt discount as interest expense. The carrying value of the future purchase price payments is \$460,244 at December 31, 2011 and is included as a component of notes payable in the accompanying consolidated balance sheet.

#### Related Parties Notes Payable

In October 2011, the Company entered into a Note Purchase Agreement with certain investors and executives of the Company for an aggregate amount of \$547,500, secured by the Company's assets; the Company received \$532,500 as of December 31, 2011, and the remaining \$15,000 was received in January 2012. The proceeds of the notes were used to fund working capital needs. Each note accrues interest at 12% and a premium of 30% of the principal balance will be paid on the earlier of a sale of substantially all of the Company's stock or assets, or December 31, 2012. The Company is accreting the lenders premium through the stated maturity date of the agreement using the effective interest rate method. For the year ended December 31, 2011, the Company accreted \$20,910 of the premium as additional interest expense and the carrying value of the debt is \$553,410 and recorded as related parties notes payable on the accompanying consolidated balance sheets. The notes are subordinate to the February 8, 2011 term loan described above.

Aggregate future maturities of the Company's debt obligations are as follows as of December 31, 2011:

2012 2013	\$ 1,557,100 736,581
2014	 106,640
	\$ 2,400,321

# 7. STOCK OPTION PLAN

In 2008, the Company adopted a stock option plan (the Plan) that provides for the granting of qualified (also known as incentive stock options) and nonqualified stock options to Company directors, officers, employees, and consultants. A total of 505,237 shares of the Company's common stock were issuable under the Plan.

Employee stock option activity for the years ended December 31, 2011 and 2010 for the Plan was as follows:

	Number of Options	Exercise Price Range			Weighted- Average Exercise Price
Outstanding at December 31, 2009	458,496	\$	2.97 - 5.08	\$	4.86
Granted	64,000		3.50		2.97
Exercised	-		-		-
Forfeited/cancelled	(65,625)		3.50 - 5.08		4.98
Outstanding at December 31, 2010	456,871		2.97 - 5.08		4.73
Granted	43,000		4.12		4.12
Exercised	-		-		-
Forfeited/cancelled	(12,500)	_	3.50 - 5.08	_	4.22
Outstanding at December 31, 2011	487,371	\$	2.97 – 5.08	\$	4.44
Exercisable at December 31, 2011	327,428	\$	2.97 - 6.12	\$	4.84

The following table summarizes information about stock options outstanding at December 31, 2011:

		Options V	ested and Expect	ted t	o Vest	Options Vested			
Exercis Price	se	Number Outstanding	Weighted Average Remaining Contractual Life (Years)		Weighted Average Exercise Price	Number Exercisable	Weighted Average Remaining Contractual Life (Years)		Weighted Average Exercise Price
\$	2.97	26,733	4.59	\$	2.97	14,889	4.59	\$	2.97
	3.50	52,570	5.28		3.50	29,500	5.28		3.50
	4.12	27,252	6.12		4.12	1,000	6.12		4.12
	5.08	349,006	4.25		5.08	282,039	3.09		5.08
		455,561	4.50	\$	4.72	327,428	3.36	\$	4.83

At December 31, 2011, 17,956 shares remain available for future grant.

# PeopleCube Holding BV d/b/a PeopleCube

Notes to Consolidated Financial Statements Years Ended December 31, 2011 and 2010

# 8. INCOME TAXES

The Company accounts for foreign, U.S. federal and state income taxes using the liability method, under which deferred tax assets or liabilities are recognized based on temporary differences between the financial statement and tax bases of assets and liabilities using the currently enacted tax rates.

For the year ended December 31, 2011, the Company recorded a tax provision of \$4,497 primarily related to current foreign income tax of \$60,230, offset by a foreign deferred tax benefit of \$55,733. The deferred tax benefit relates primarily to the amortization of the deferred tax liability in the Business Solve Ltd. Acquisition (Note 3). The provision is included as a component of other expense, net in the consolidated statement of operations.

At December 31, 2011 and 2010, temporary differences between the financial statement carrying and tax bases of assets and liabilities that give rise to significant deferred tax assets (liabilities) are as follows:

		2011	2010
Deferred taxes:			
Net operating loss carryforwards	\$	3,919,152 \$	3,337,046
Research and development credit carryforward		1,440,222	1,440,222
Non-deductible intangible assets		(321,623)	-
Depreciation and Amortization		(195,352)	(520,258)
Other		334,685	212,478
Gross deferred tax asset	'	5,177,084	4,469,488
Less - valuation allowance		(5,498,707)	(4,469,488)
	'		
Net deferred tax assets	\$	(321,623) \$	<u>-</u>

As of December 31, 2011 and 2010, the Company had net operating loss carry forwards of approximately \$16,240,000 and \$13,450,000 respectively, available to reduce future U.S. federal, state, and foreign income taxes, if any. If not utilized, these carryforwards will expire at various dates through 2032. The Company also has research and development carryforwards of approximately \$1,705,000 as of December 31, 2011 and 2010, to reduce future federal and state income taxes. If not utilized, these carryforwards will expire at various dates through 2029.

The valuation allowance increased by \$1,029,219 and \$320,178 for the tax year ended December 31, 2011 and 2010, respectively. In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become taxable. Management considers the scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods which the deferred tax assets are deductible, management believed that it was more likely than not that the deferred tax asset at December 31, 2011 would not be realized in future periods and, as such, this asset has been fully reserved for as of December 31, 2011. During 2011, the valuation allowance for the UK has been reversed, as all UK net operating carryforwards are estimated to be utilized in 2012.

# PeopleCube Holding BV d/b/a PeopleCube

Notes to Consolidated Financial Statements Years Ended December 31, 2011 and 2010

# 8. INCOME TAXES...continued.

The Company follows the provisions of ASC 740-10, which prescribes a two step process for the measurement of uncertain tax positions that have been taken or are expected to be taken in a return. The first step is a determination of whether the tax position should be recognized in the financial statements. The second step determines the measurement of the tax position.

Under Internal Revenue Code Section 382, ownership changes may limit the amount of net operating loss that can be utilized annually to offset future taxable income and tax, respectively. In general, an ownership change, as defined by section 382, results from transactions increasing the ownership of certain stockholders or public groups in the stock of a corporation by more than 50 percentage points over a three-year period. As a results of the acquisition of Meeting Maker Holding BV by PeopleCube Holding BV in 2007, a change of control, as defined by section 382, may have occurred or could result in a change of control in the future upon subsequent disposition. The company has not currently completed a study to access whether a change of control has occurred or whether there have been multiple changes of control since its formation due to the significant complexity and cost associated with such study and due to the possibility of additional changes in control in the future. If the Company has experienced a change of control at any time since its formation, utilization of the net operating loss carryforwards would be subject to an annual limitation under section 382. Further, until a study is completed and any limitation known, no amounts are being presented as an uncertain tax position under ASC 740-10.

As of December 31, 2011 and 2010, the Company did not have a liability for uncertain tax positions. The Company has elected to record interest charges and penalties related to uncertain tax positions as part of its tax provision. At December 31, 2011, the Company did not accrue any potential interest or penalties.

The Company files income tax returns in the United States, the Netherlands, the United Kingdom and various state jurisdictions. The Company's federal tax returns are open to examination back to 2002 due to unused net operating loss carryforwards generated in those years. The Company's state statutes are generally open from 2008 through 2011.

# 9. COMMITMENTS AND CONTINGENCIES

#### Operating Leases

The Company leases certain office facilities under operating lease agreements that expire through December 2017. The following is the approximate future minimum lease payment under leases as of December 31, 2011:

2012	\$ 260,173
2013	225,709
2014	200,362
2015	53,704
2016	53,704
Thereafter	 4,475
Total	\$ 798,127

Rent expense was \$377,807 and \$319,237 for the years ended December 31, 2011 and 2010, respectively.

# PeopleCube Holding BV d/b/a PeopleCube Notes to Consolidated Financial Statements

Years Ended December 31, 2011 and 2010

# 9. COMMITMENTS AND CONTINGENCIES...continued

#### Capital Leases

The Company has various lease financing agreements with various lenders which are used to finance capital expenditures for equipment. During 2011, the Company entered into four additional capital lease agreements totaling \$26,458. Interest expense related to the Company's leases was \$6,667 and \$8,617 for the years ended December 31, 2011 and 2010, respectively.

The gross carrying amount of property and equipment under capital lease and related accumulated amortization has been included in property and equipment in the consolidated balance sheets. Amortization relating to capital leases has been included in depreciation expense.

Future minimum lease payments under capital leases at December 31, 2011 are as follows:

2012	\$	27,652
2013	Ψ	14,663
2014		4,458
2014		
		46,773
Less - amount representing interest		3,672
Present value of minimum capital lease payments		43,101
Less - current portion		23,347
Obligations under capital leases,		
excluding current portion	\$	19,754

# 10. 401(k) PLAN

The Company maintains a 401(k) plan (the Plan) covering all eligible employees, as defined. The Plan allows eligible employees to make contributions up to 100% of their pretax annual compensation, as defined by the Plan, subject to certain IRS limitations. Under the Plan, the Company may make discretionary contributions at the end of each plan year. The Company made a contribution of \$6,198 for the year ended December 31, 2011 and did not make any contribution for the year ended December 31, 2010.

# 11. SUBSEQUENT EVENTS

The Company has evaluated subsequent events through September 12, 2012, the date on which the financial statements were available to be issued. No events, other than that described below, have occurred subsequent to December 31, 2011 that requires adjustment to or disclosure in these financial statements.

On July 1, 2012 the Company sold all of its issued and outstanding shares of its operating subsidiary, Meeting Maker – United States, Inc., pursuant to a Stock Purchase Agreement with Asure Software, Inc. ("Asure"). The aggregate consideration received consisted of (i) \$9.8 million in cash, subject to a post-closing working capital adjustment, (ii) 255,000 shares of Asure's common stock, and (iii) an additional \$3 million in cash that is due on October 31, 2014, subject to offset of any amounts owed under the indemnification provisions of the Stock Purchase Agreement.

# PeopleCube Holding BV d/b/a PeopleCube

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# PeopleCube Holding BV d/b/a PeopleCube Consolidated Balance Sheets June 30, 2012

(Unaudited)

Care and cash equivalents   S		 June 30, 2012
Cash and cash equivalents         (1)           Restricted Cash         2,00           Prepaid expenses and other current assets         4           Total current assets         2,63           Property and equipment, net         11.           foodwill         2,60           boodwill sasets, net         2,60           ther assets         7           Total assets         7           Total sasets         7           Current liabilities         8.63           Accounts payable         86           Accounts payable         86           Accounts payable         8           Capital leases         40           Capital leases         1,18           Related parties notes payable         1,18           Notes payable         1,18           Deferred revenue         5,48           Total current liabilities:         7,96           Long-term liabilities         42           Deferred revenue, ent of current portion         42           Deferred revenue, ent of curre	Assets	
Restricted Cash         2,60           Accounts receivable, net         2,60           Prepaid expenses and other current assets         2,63           Property and equipment, net         1,10           Book of the assets         2,50           Interpret assets         7           Total assets         7           Total assets         7           Accounts payable         86           Accrued expenses         40           Capital leases         2           Accounts payable         1,18           Deferred revenue         1,18           Deferred revenue         5,48           Total leases, net of current portion         40           Accounts payable, net of current portion         42           Deferred revenue, net of current portion         42           Total long-term liabilities         3           Total long-term liabilities         3           Total long-term liabilities         3	Current assets:	
Accounts receivable, net         2,60           Prepaid expenses and other current assets         4           Total current assets         2,63           doodwill         2,69           todwill         2,69           todwill         2,69           tangible assets, net         2,60           ther assets         7           Total asset           Accounts payable           Accound Stockholders' Equity         86           Accound expenses         40           Capital lease         2           Accounts payable         8           Accounts payable         8           Accounts payable         1,18           Deferred revenue         5,48           Total current liabilities         7,96           Authority colspan="2">Authority colspan		\$ (19,886)
Prepaid expenses and other current assets         4           Total current assets         2,63           Property and equipment, net ioodwill         2,69           Entrangible assets, net         2,69           Other assets         7           Total assets         7           Total assets         8           Accounts passed         8           Accured expenses         40           Capital leases         2           Related parties notes payable         4           Notes payable         1,18           Deferred revenue         5,48           Total current liabilities         7,96           Congeterm liabilities         42           Long-term liabilities         42           Cope-fred revenue, net of current portion         42           Deferred revenue, net of current portion         42           Deferred tax liability         3           Total long-term liabilities         3           Common stock, \$,014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011         3           Common stock, \$,014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011         3		-
Total current assets         2,63           Property and equipment, net         11           Goodwill         2,69           Interpretact         2,60           Accounts         7           Total assets         7           Total assets         8,13           Accounts payable         86           Accounts payable         86           Capital leases         40           Capital leases         2           Related parties notes payable         1,18           Notes payable         1,18           Deferred revenue         5,48           Total current liabilities         7,96           Cong-term liabilities:         2           Capital leases, net of current portion         42           Notes payable, net of current portion         42           Deferred revenue, net of current portion         42           Deferred revenue, net of current portion         49           Deferred tax liability         3           Total long-term liabilities         84           Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011         3           Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both		2,607,858
Troperty and equipment, net 2,69 and anguipment specified 2,69 and anguible assets, net 2,60 and assets 3 and 3 an	Prepaid expenses and other current assets	 46,661
Soodwill	Total current assets	2,634,633
A contamp   A co	Property and equipment, net	116,550
### Accounts payable ### Accou	Goodwill	2,696,616
Total assets         \$ 8,13           Liabilities and Stockholders' Equity         State of the property of	ntangible assets, net	2,609,218
Carrent liabilities   Seconts payable   Secont	Other assets	77,006
Current liabilities:         86           Accounts payable         40           Accrued expenses         40           Capital leases         2           Related parties notes payable         1,18           Notes payable         5,48           Total current liabilities         7,96           Cong-term liabilities:         Capital leases, net of current portion           Notes payable, net of current portion         42           Deferred revenue, net of current portion         90           Deferred tax liability         32           Total long-term liabilities         84           Stockholders' equity:         Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011         1           and 2010, respectively         3-	Total assets	\$ 8,134,023
Current liabilities:         86           Accounts payable         40           Accrued expenses         40           Capital leases         2           Related parties notes payable         1,18           Notes payable         5,48           Total current liabilities         7,96           Cong-term liabilities:         Capital leases, net of current portion           Notes payable, net of current portion         42           Deferred revenue, net of current portion         90           Deferred tax liability         32           Total long-term liabilities         84           Stockholders' equity:         Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011         1           and 2010, respectively         3-	Liabilities and Stockholders' Equity	
Accounts payable         86           Accrued expenses         40           Capital leases         2           Related parties notes payable         1,18           Notes payable         5,48           Total current liabilities         7,96           cong-term liabilities:         2           Capital leases, net of current portion         42           Notes payable, net of current portion         42           Deferred revenue, net of current portion         9           Deferred tax liability         32           Total long-term liabilities         84           Stockholders' equity:         Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively         3-		
Accrued expenses 40 Capital leases 2 Related parties notes payable Notes payable 1,18 Deferred revenue 5,48 Total current liabilities 7,96 cong-term liabilities: Capital leases, net of current portion 42 Deferred revenue, net of current portion 9 Deferred tax liability 2 Total long-term liabilities 32 Total long-term liabilities 32 Total long-term liabilities 332 Total long-term liabilities 344 Total long-term		861,739
Capital leases Related parties notes payable Notes payable Deferred revenue Total current liabilities Capital leases, net of current portion Notes payable, net of current portion Notes payable, net of current portion Opeferred revenue, net of current portion Seried tax liability Total long-term liabilities		409,345
Related parties notes payable Notes payable Deferred revenue Total current liabilities Total current liabilities Total leases, net of current portion Notes payable, net of current portion Notes payable, net of current portion Deferred tax liability Total long-term liabilities  Total long-term liabilities Total long-term liabilities  Stockholders' equity: Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively  Stockholders' expectively  Stockholders' expectively  Stockholders' expectively		21,461
Notes payable Deferred revenue 5,48  Total current liabilities 7,96  Cong-term liabilities: Capital leases, net of current portion Notes payable, net of current portion Peferred revenue, net of current portion Deferred tax liability Total long-term liabilities  Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively  1,18 1,18 1,18 1,18 1,18 1,18 1,18 1,		21,.01
Deferred revenue 5,480 Total current liabilities 7,960  Long-term liabilities: Capital leases, net of current portion Notes payable, net of current portion 42 Deferred revenue, net of current portion 90 Deferred tax liability 32 Total long-term liabilities 84  Attockholders' equity: Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively 3		1,187,469
Total current liabilities  Cong-term liabilities: Capital leases, net of current portion  Notes payable, net of current portion  Deferred revenue, net of current portion  Deferred tax liability  Total long-term liabilities  Stockholders' equity: Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively  7,96  42  42  43  44  45  45  46  47  47  47  47  47  47  47  47  47		5,480,481
Cong-term liabilities: Capital leases, net of current portion  Notes payable, net of current portion  Deferred revenue, net of current portion  Deferred tax liability  Total long-term liabilities  Stockholders' equity: Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011  nd 2010, respectively  3.	Total current liabilities	7,960,495
Capital leases, net of current portion  Notes payable, net of current portion  Deferred revenue, net of current portion  Deferred tax liability  Total long-term liabilities  Stockholders' equity:  Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011  nd 2010, respectively  3-2  Total long-term liabilities  84  Stockholders' equity:  Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011  nd 2010, respectively	Total cut labilities	7,500,455
Capital leases, net of current portion  Notes payable, net of current portion  Deferred revenue, net of current portion  Deferred tax liability  Total long-term liabilities  Stockholders' equity:  Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011  nd 2010, respectively  3-2  Total long-term liabilities  84  Stockholders' equity:  Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011  nd 2010, respectively	Long-term liabilities:	
Notes payable, net of current portion  Deferred revenue, net of current portion  Deferred tax liability  Total long-term liabilities  Stockholders' equity:  Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively  3.6  3.7  3.7  3.8  3.9  3.9  3.9  3.9  3.9  3.9  3.9		8,258
Deferred revenue, net of current portion  Deferred tax liability  Total long-term liabilities  Stockholders' equity:  Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively  3.50		426,671
Deferred tax liability Total long-term liabilities  84  Stockholders' equity: Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively  33  34  35  36  37  38  38  38  38  38  39  30  30  30  30  30  30  30  30  30	Deferred revenue, net of current portion	90,922
Total long-term liabilities  Stockholders' equity: Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively  3		321,621
Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively		847,472
Common stock, \$.014 par value; 9,000,000 shares authorized; 2,472,550 shares issued, and outstanding at both December 31, 2011 and 2010, respectively	Stockholders' equity:	
nd 2010, respectively		
		34,616
Additional paid-in capital 15.95'	Additional paid-in capital	13,936,829
	Accumulated deficit	(14,871,263)
	Accumulated other comprehensive income	225,873
•	*	(673,945)
<u>\$ 8,13</u>		\$ 8,134,022

# PeopleCube Holding BV d/b/a PeopleCube Consolidated Statements of Operations For the six months ended June 30, 2012 and 2011

(Unaudited)

	Six months ended June 30, 2012	Six months ended June 30, 2011
Revenues	\$ 4,889,561	1 \$ 4,469,665
Cost of sales	385,098	8 789,449
Gross Margin	4,504,462	3,680,216
Operating Expenses		
Sales and marketing	2,770,816	5 1,896,028
Research and development	882,323	729,449
General and administrative	1,600,942	2,499,702
Total operating expenses	5,254,081	5,125,179
Loss from Operations	(749,618	8) (1,444,964)
Other expenses		
Other expense, net	32,292	2 (11,361)
Interest expense	41,520	41,940
Net Loss	\$ (823,431	1) \$ (1,475,542)

# PeopleCube Holding BV d/b/a PeopleCube Consolidated Statements of Cash Flows For the Six months ended June 30, 2012 and 2011

(Unaudited)

	Six months ended June 30, 2012		Six months ended June 30, 2011	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net loss	\$	(823,431)	\$	(1,475,542)
Adjustments to reconcile net loss to net cash used in operations:				
Depreciation and amortization		542,879		523,305
Deferred tax liability		-		55,733
Changes in operating assets and liabilities:				
(Increase) decrease in assets:				
Accounts receivable		(260,550)		(768,128)
Prepaid expenses and other current assets		66,722		147,604
Increase (decrease) in liabilities:				
Accounts payable		501,083		272,984
Accrued expenses		(119,417)		12,790
Deferred revenue		(12,046)		718,791
Net cash provided by /(used in) operating activities		(104,760)		(512,461)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of property and equipment		(8,744)		(32,009)
Acquisitions, net of cash acquired		(6,/44)		(699,578)
1 ,		(0.744)		
Net cash (used in)/provided by investing activities		(8,744)		(731,587)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Payments on capital leases		(13,382)		(17,640)
Proceeds from on Term loan				1,600,000
Repayments on term loan				(419,937)
Proceeds from related parties notes payable				-
(Increase) decrease in restricted cash		386,325		(405,905)
Repayments on acquisition note payable		(460,271)		(100,000)
Net cash provided by/(used in) financing activities		(87,328)		656,517
Effect of exchange rates on cash		(53,533		(25,028)
Net decrease in cash and equivalents		(254,365)		(612,559)
Cash and equivalents at beginning of period		234,479		867,715
Cash and equivalents at end of period	\$	(19,886)	\$	255,156

#### Notes to Unaudited Financial Statement

#### 1. NATURE OF BUSINESS

Meeting Maker United States, Inc., was incorporated under the laws of the state of Delaware on February 15, 2000, and acquired its subsidiary Meeting Maker Limited, incorporated under the laws of the United Kingdom on September 15, 2005. Meeting Maker United States Inc., Meeting Maker Limited, and Meeting Maker Limited's wholly owned subsidiary BusinessSolve Ltd.(collectively, the Company) develop, market and sell software products and services. The Company is a leading provider of workplace, resource and energy management technology. The Company provides scheduling software to optimize space, resources and energy for a sustainable and cost effective workspace.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the application of certain significant accounting policies, as described in this note and elsewhere in the accompanying consolidated financial statements and notes.

#### **Basis of Presentation**

The financial statements have been prepared in accordance with accounting standards set by the Financial Accounting Standards Board ("FASB"). The FASB sets generally accepted accounting principles ("GAAP") to ensure financial condition, results of operations, and cash flows are consistently reported. References to GAAP issued by the FASB in these footnotes are to the FASB Accounting Standards Codification ("ASC").

#### Principles of Consolidation

The accompanying unaudited financial statements include the results of operations of Meeting Maker United States, Inc., Meeting Maker Limited and Meeting Maker Limited's wholly owned subsidiary BusinessSolve Ltd., which was acquired in February, 2011 (Note 3). All significant intercompany transactions and balances have been eliminated in consolidation.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP in the United States requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates included in the financial statements pertain to revenue recognition, the allowance for doubtful accounts receivable, the valuation of long term assets including goodwill, intangibles and deferred tax assets.

# Fair Value of Financial Instruments

The Company's financial instruments consist principally of cash and cash equivalents, accounts receivable, accounts payable and notes payable. The carrying value of these instruments approximates their fair value, principally because of the short term maturity of these items.

# Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of 90 days or less to be cash equivalents.

#### Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. An allowance for doubtful accounts is provided for those accounts receivable considered to be uncollectible, based upon historical experience and management's evaluation of the outstanding accounts receivable at the end of the year. Uncollectible amounts are written off against the allowance after all collection efforts have been exhausted. At June 30, 2012 and 2011, the allowance for doubtful accounts was \$173,421 and \$110,391, respectively.

# Property and Equipment

Property and equipment are stated at cost. Assets acquired and improvements thereon are capitalized; ordinary repairs and maintenance are charged to expense as incurred. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets as follows:

Asset Classification	<u>Useful Life</u>
Computer equipment	3-5 years
Furniture and fixtures	7-10 years
Leasehold improvements	Shorter of estimated useful life of lease period or improvement

# Intangible Assets

The Company's intangible assets consist of a trademarks, a tradename, technology licenses, customer lists, and a non-compete agreement, all of which were acquired through the 2007 acquisition of Meeting Maker Holding BV and the 2011 acquisition of BusinessSolve, Ltd (see Note 3). Separable intangible assets that are deemed to have a finite life are amortized over their useful lives. Amortization is provided on a straight-line basis over the estimated useful lives of the assets as follows:

Asset Classification	<u>Useful Life</u>
Trademark and Tradename Technology Customer lists	8 years 10 years 5 years
Non-compete agreements	2 years

# **Long-Lived Assets**

The Company accounts for its long-lived assets in accordance with ASC 360, Property, Plant and Equipment. This statement requires that long-lived assets and certain identifiable intangible assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. The carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to be generated by the asset. As of June 30, 2012 and 2011, the Company has not identified any impairment of its long-lived assets.

#### Goodwill

Goodwill is evaluated for impairment at least annually, or more frequently, if events or changes in circumstances indicate that an asset might be impaired. Evaluation is performed using a two-step process. The first step compares the book value of the Company's reporting unit to its estimated fair value. The second step of the goodwill impairment test, which is only required when the net book value of the reporting unit exceeds the fair value, compares the implied fair value of goodwill to its book value to determine if an impairment is required.

Determining the fair value of a reporting unit is a judgment involving significant estimates and assumptions. These estimates and assumptions include revenue growth rates and operating margins used to calculate projected future cash flows, risk-adjusted discount rates, and future economic and market conditions. The Company bases its fair value estimates on assumptions that management believes to be reasonable, however actual future results may differ from these estimates. There was no impairment of goodwill for the years ended June 30, 2012 and 2011, respectively.

#### Revenue Recognition

The Company generates revenue from the sale of perpetual software licenses, maintenance and support services, professional services and software subscription services. In general the Company recognizes revenue when all of the following criteria have been met; (a) persuasive evidence of an arrangement with the customer exists; (b) delivery has occurred or services have been rendered; (c) the fees for the arrangement are fixed or determinable; and (d) collectability is reasonable assured.

Sales of perpetual software licenses are accounted for in accordance with ASC 985-605, Revenue Recognition – Software. Revenue from arrangements where multiple products or services are bundled together under one contract is allocated using the residual method, whereby revenue is attributed first to the undelivered elements (i.e. maintenance and support, and professional services) based on vendor-specific objective evidence (VSOE) of the fair value of the undelivered elements. The remainder of the total contract value is then attributed to the software license. VSOE is based upon the price charged when an element is sold separately. If VSOE does not exist for any of the undelivered elements, the entire arrangement fee is recognized upon delivery of all elements or over the period of the longest service commitment of the arrangement.

Revenue for professional services, including consulting, implementation of perpetual licenses and training, are typically recognized upon performance of the services. Revenue from maintenance and support agreements is recognized ratably over the period of the agreement, which is typically 1 to 3 years.

The Company also licenses its software pursuant to hosted software subscription agreements. Pursuant to these agreements, the customer does not have the contractual right to take possession of the software. Accordingly, in accordance with ASC 605-20, *Revenue Recognition – Software*, these arrangements are accounted for as subscriptions with the fee recognized as revenue ratably over the subscription period. When services are sold with a hosted transaction the Company accounts for the arrangement as one unit of accounting because the Company does not have VSOE for the hosted services. Implementation fees associated with subscription agreements are deferred and recognized over the longer of the contractual term or the estimated period that the customer will use the software.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES...continued

# Research and Development and Software Development Costs

Costs incurred in research and development are expensed as incurred. FASB ASC 985-20, Software - Costs of Software to be Sold, Leased, or Marketed, requires capitalization of certain computer software development costs incurred after technological feasibility is established and ceases when the product is available for general release. The establishment of technological feasibility and the ongoing assessment of recoverability of capitalized software development costs require considerable judgment by management concerning certain external factors including, but not limited to, technological feasibility, anticipated future gross revenue, estimated economic life, and changes in software and hardware technologies. There is generally a limited passage of time between achievement of technological feasibility and the availability of the Company's product for general release. Because no significant costs have been incurred during this time, the Company has not capitalized any software development costs to date.

#### **Income Taxes**

The Company accounts for income taxes in accordance with ASC Topic 740, *Income Taxes*. ASC 740 requires the use of the asset and liability method of accounting for income taxes. The current or deferred tax consequences of a transaction are measured by applying the provisions of enacted tax laws to determine the amount of taxes payable currently or in future years. Deferred tax assets and liabilities are determined based on the difference between the financial statements and tax basis of assets and liabilities and expected future tax consequences of events that have been included in the financial statements or tax returns using enacted tax rates in effect for the year in which the differences are expected to reverse. Under this method, a valuation allowance is used to offset deferred taxes if, based upon the available evidence, it is more likely than not that some or all of the deferred tax assets may not be realized. Management annually evaluates the recoverability of deferred taxes and the adequacy of the valuation allowance.

#### Stock-Based Compensation

The Company accounts for stock-based compensation in accordance with ASC 718, Compensation – Stock Compensation. ASC 718 requires all share-based payments to employees, including grants of employee stock options and modifications to existing stock options and restricted share plans, to be recognized in the statement of operations based on their fair values.

Under the fair-value method, stock-based compensation associated with stock awards is determined based on the estimated fair value of the award itself, measured using either current market data or an established option-pricing model. The Company utilizes the Black-Scholes option pricing model to determine the fair value of options granted and has elected the accrual method for recognizing compensation costs.

The determination of the fair value of stock-based payment awards utilizing the Black-Scholes model is affected by the stock price and a number of assumptions, including expected volatility, expected life, risk-free interest rate and expected dividends. The Company does not have a history of market prices of the common stock as it is not a public company, and as such volatility is estimated using historical volatilities of similar public entities. The expected life of the awards is estimated based on the simplified method. The risk-free interest rate assumption is based on observed interest rates appropriate for the terms of our awards. The dividend yield assumption is based on history and expectation of paying no dividends. Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures represent only the unvested portion of a surrendered option and the Company estimates forfeitures based on historical experience.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES...continued

#### Stock -Based Compensation...continued

The fair value of stock options issued to employees was measured with the following weighted average assumptions for the periods ended June 30:

	2011	2010
Risk-free interest rate	1.5%	1.8%
Expected dividend yield	0%	0%
Expected volatility	85%	75%
Expected life of option	4.75 years	4.75 years

The weighted-average fair value of stock options granted during the periods ended June 30, 2011 and 2010, under the Black-Scholes option pricing model was \$2.71 per share, respectively. For the periods ended June 30, 2012 and 2012, the Company recorded stock-based compensation expense estimates of \$145,182 and \$145,182 respectively, in connection with share based payment awards. As of June 30, 2012, there was \$0 of unrecognized compensation expense related to non-vested stock awards that is expected to be recognized in the future. The equity compensation plan associated with these options exists in the PeopleCube Holding BV and is no longer associated with the ongoing operations acquired by Asure.

#### Comprehensive Loss

ASC 220, Comprehensive Income, requires disclosure of all components of comprehensive income (loss). Comprehensive income (loss) is defined as the change in stockholders' equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. Comprehensive losses for the periods ended June 30, 2012 and 2011 includes the reported net loss, and an estimate of the change in the cumulative translation adjustment account of \$0 and \$46,849, respectively.

#### Foreign Currency Translation

The Company's functional currency is the U.S. dollar. The functional currency of the Company's subsidiaries in the United Kingdom and the Netherlands is the local currency. The Company translates the financial statements of the subsidiaries in the United Kingdom and the Netherlands in accordance with ASC 830, Foreign Currency Matters. In translating the accounts of the foreign subsidiary into U.S. dollars, assets and liabilities are translated at the rate of exchange in effect at year end, while stockholders' equity is translated at historical rates. Revenue and expense accounts are translated using the weighted-average exchange rate in effect during the year. Gains and losses from foreign currency translation are credited or charged to accumulated other comprehensive income, included in stockholders' equity (deficit) in the accompanying consolidated balance sheets.

The transaction losses for the periods ended June 30, 2012 and 2011 were \$53,533 and \$25,028 respectively; these amounts are recorded in other expense, net, in the consolidated statements of operations for the years then ended.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES...continued

#### Concentrations of Credit Risk and Significant Customers

Financial instruments that subject the Company to significant concentrations of credit risk consist primarily of cash and cash equivalents and accounts receivable. The Company's cash equivalents are invested in accredited financial institutions and the Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant risk on cash and cash equivalents. Concentration of credit risk with respect to accounts receivable is limited to customers to whom the Company makes significant sales. To control credit risks, the Company performs regular credit evaluations of its customers' financial condition, and maintains allowances for potential credit losses, but does not require collateral or other security to support customer receivables.

For the period ended June 30, 2012, the Company did not have any customer who represented at least 10% of revenue and did not have any customer who represented 10% of accounts receivable at period end.

For the period ended June 30, 2011 the Company did not have any customer who represented at least 10% of revenue or of accounts receivable at period end.

#### **Advertising Costs**

Advertising costs are expensed as incurred. Advertising expense was \$29,493 and \$70,735, respectively, for the fiscal periods ended June 30, 2012 and 2011.

#### 3. ACQUISITION OF BUSINESSSOLVE LTD.

On February 14, 2011, the Company's subsidiary Meeting Maker Limited acquired 100% of the outstanding equity of BusinessSolve, Ltd., a British competitor in the workplace and resource management scheduling software business.

The purchase agreement required a payment of 500,000 GBP (\$800,050 as of February 14, 2011) at closing, plus 500,000 GBP (\$800,050 as of February 14, 2011) to be paid in eight equal quarterly installments beginning April 1, 2011. The Company recorded the future purchase price as a note payable at its estimated fair value of \$746,605, resulting in a \$53,445 debt discount. The debt discount is being accreted to interest expense through the date of the last quarterly payment (see Note 6).

Acquisition related costs which are included in the accompanying consolidated statement of operations for the period ended June 30, 2011 were approximately \$84,000. The purchase agreement also required the Company to fund an escrow account for 250,000 GBP (\$405,905 as of June 30, 2011) to partially secure the future purchase price payments, which has been recorded as restricted cash in the accompanying consolidated balance sheet

#### 3. ACQUISITION OF BUSINESSSOLVE LTD....continued

The following table summarizes the estimated fair value of the assets acquired and liabilities assumed at the date of acquisition and have been assigned to BusinessSolve, Ltd.

Cash	\$ 100,472
Accounts receivable	358,292
Prepaid expenses and other assets	11,182
Intangible assets	1,160,000
Goodwill	668,717
Accounts payable and accrued expenses	(28,514)
Deferred tax liability	(377,354)
Deferred revenue	 (346,140)
Net assets acquired	\$ 1,546,655

Goodwill arising from the acquisition is largely due to the synergies and economies of scale expected as well as the expansion of the geographic distribution territory and additional product lines that can be distributed to the existing customer base.

The estimated values of current assets and liabilities, excluding deferred revenue, were based upon their historical carrying values on the date of acquisition due to their short-term nature. Deferred revenue was valued at the estimated cost to fulfill the assumed obligations, plus a reasonable profit margin. The Company determined the estimated fair value of the identifiable intangible assets after review and consideration of relevant information including discounted cash flow analyses, market data and management's estimates. The value attributed to the identifiable intangible assets included \$100,000 in a trade name, \$720,000 in customer relationships, \$230,000 in acquired technology and \$110,000 in non-compete agreements. The intangible assets are being amortized over a range of two to eight years and a weighted average period of 6 years. Goodwill and identifiable intangibles from the acquisition are not deductible for tax purposes therefore a deferred tax liability of \$377,354 was recorded as a component of the transaction.

#### 4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at June 30:

	 2012	 2011
Computer equipment and software	\$ 1,090,598	\$ 1,058,977
Furniture and fixtures	54,342	51,486
Leasehold improvements	 49,626	50,019
	1,194,566	1,160,482
Less - accumulated depreciation and amortization	 1,078,019	1,027,890
	\$ 116,547	\$ 132,592

Total depreciation expense for the ended June 30, 2012 and 2011 was \$38,284 and \$52,909 respectively.

#### 5. INTANGIBLE ASSETS AND GOODWILL

Intangible assets consisted of the following at June 30:

	2012	2011
Trademark	\$ 570,000	\$ 570,000
Tradename	1,330,000	1,330,000
Technology	2,260,000	2,260,000
Customer lists	2,600,000	2,600,000
Non-compete agreements	110,000	110,000
	6,870,000	6,870,000
Less - accumulated amortization	3,756,188	2,747,000
	\$ 3,618,406	\$ 3,217,396

Total amortization expense for the period ended June 30, 2012 and 2011 was \$504,594 and \$470,396, respectively.

The change in goodwill during the period ended June 30, 2011 is as follows:

Balance at December 31, 2010	\$ 2,027,899
Acquisition of BusinessSolve (Note 3)	668,717
Balance at June 30, 2011	\$ 2,696,616

#### 6. DEBT

#### Lines of Credit

In July 2008, the Company entered into a revolving line of credit agreement with a bank that provided for up to \$500,000 of borrowings based upon specified levels of qualified accounts receivable. Borrowings bore interest at the prime rate plus 1.0%. There was no outstanding balance on the line of credit at December 31, 2011, and the line of credit was closed on February 11, 2011.

#### Notes Payable

In June 2008, the Company entered into a Loan and Security Agreement with a bank for a \$1,300,000 term loan, secured by the Company's assets. The term loan carried interest at the greater of the prime rate, at the time of borrowing, plus 2.25% or 7.00%, and was due in 36 equal monthly installments. As of December 31, 2010, the Company had an outstanding balance on the term loan of \$130,000 and on February 9, 2011 the outstanding balance was repaid in full with proceeds from the term loan entered into on February 8, 2011 that is described below.

In July 2009, the Company entered into a Loan and Security Agreement with a bank for a \$400,000 term loan, secured by the Company's assets. The term loan carried interest at the greater of the prime rate, at the time of borrowing, plus 2.25% or 6.00%, and was due in 36 equal monthly installments. As of December 31, 2010, the Company had an outstanding balance on the term loan of \$288,889, and on February 9, 2011 the outstanding balance was repaid in full with proceeds from the term loan entered into on February 8, 2011 that is described below.

On February 8, 2011, the Company entered into a Loan and Security Agreement with another bank for a \$1,600,000 term loan, secured by all of the Company's assets. The proceeds of the loan were used to repay all then outstanding debt obligations and to fund the acquisition of BusinessSolve, Ltd., as discussed in Note 3. The term loan carries interest at the prime rate plus 3.00% (6.25% as of June 30, 2012), and is due in 30 equal monthly installments beginning on September 1, 2011. As of June 30, 2011, the Company had an outstanding balance on the term loan of \$1,066,667.

The Company's purchase agreement for BusinessSolve, Ltd. requires the Company to pay 500,000 GBP (\$800,050 as of February 14, 2011) in eight equal quarterly installments beginning April 1, 2011. The payments have no stated interest rate however the Company estimated the fair value of the payments at their net present value of \$746,605, resulting in a \$53,445 debt discount. The debt discount is being accreted to interest expense through the date of the last quarterly payment using the effective interest rate method. As of June 30, 2012, the Company has paid off the full amount of the obligation in installments and accreted \$53,445 of the debt discount as interest expense.

#### Related Parties Notes Payable

In October 2011, the Company entered into a Note Purchase Agreement with certain investors and executives of the Company for an aggregate amount of \$547,500, secured by the Company's assets; the Company received \$532,500 as of December 31, 2011, and the remaining \$15,000 was received in January 2012. The proceeds of the notes were used to fund working capital needs. Each note accrues interest at 12% and a premium of 30% of the principal balance will be paid on the earlier of a sale of substantially all of the Company's stock or assets, or December 31, 2012. The Company is accreting the lenders premium through the stated maturity date of the agreement using the effective interest rate method. For the year ended December 31, 2011, the Company accreted \$20,910 of the premium as additional interest expense and the carrying value of the debt is \$553,410 and recorded as related parties notes payable on the accompanying consolidated balance sheets. The notes are subordinate to the February 8, 2011 term loan described above. As of July 9, 2012 these notes were paid off by Meeting Maker Holding BV as a condition of it obligations under the SPA entered into effective July 1, 2012

#### Related Parties Notes Payable...continued

Aggregate future maturities of the Company's debt obligations are as follows as of June 30, 2012:

2012	¢.	1 227 100
2012	\$	1,237,100
2013		736,581
2014		106,640
	\$	2,080,321

#### 7. STOCK OPTION PLAN

In 2008, the Company adopted a stock option plan (the Plan) that provides for the granting of qualified (also known as incentive stock options) and nonqualified stock options to Company directors, officers, employees, and consultants. A total of 505,237 shares of the Company's common stock were issuable under the Plan.

Employee stock option activity for the years ended December 31, 2011 and 2010 for the Plan was as follows:

	Number of Options	_	Exercise Price Range	Weighted- Average Exercise Price	
Outstanding at December 31, 2009	458,496	\$	2.97 - 5.08	\$ 4.86	
Granted	64,000		3.50	2.97	
Exercised	-		-	-	
Forfeited/cancelled	(65,625)		3.50 - 5.08	4.98	
Outstanding at December 31, 2010	456,871		2.97 - 5.08	4.73	
Granted	43,000		-	4.12	
Exercised	-		-	-	
Forfeited/cancelled	(12,500)		3.50 - 5.08	4.22	
					ī
Outstanding at December 31, 2011	487,371	\$	2.97 - 5.08	\$ 4.84	
Exercisable at December 31, 2011	327,428	\$	2.97 - 6.12	\$ 4.84	

No additional activity occurred during 2012, and the plan was retained by Meeting Maker Holding BV as its liability under the terms of the SPA entered into effective July 1, 2012.

#### 8. COMMITMENTS AND CONTINGENCIES

#### Operating Leases

The Company leases certain office facilities under operating lease agreements that expire through December 2017. The following is the approximate future minimum lease payment under leases as of June 30, 2012:

2012	\$ 118,786
2013	225,709
2014	200,362
2015	53,704
2016	53,704
Thereafter	4,475
Total	\$ 656,740

Rent expense was \$220,552 and \$243,604 for the periods ended June 30, 2012 and 2011, respectively.

#### Capital Leases

The Company has various lease financing agreements with various lenders which are used to finance capital expenditures for equipment. During 2011, the Company entered into four additional capital lease agreements totaling \$26,458. Interest expense related to the Company's leases was \$6,667 and \$8,617 for the years ended December 31, 2011 and 2010, respectively.

The gross carrying amount of property and equipment under capital lease and related accumulated amortization has been included in property and equipment in the consolidated balance sheets. Amortization relating to capital leases has been included in depreciation expense.

Future minimum lease payments under capital leases at December 31, 2011 are as follows:

2012	\$ 14,070
2013	14,663
2014	 4,458
	33,191
Less - amount representing interest	3,472
Present value of minimum capital lease payments	29,719
Less - current portion	9,015
Obligations under capital leases, excluding current portion	\$ 21,461

#### 9. 401(k) PLAN

The Company maintains a 401(k) plan (the Plan) covering all eligible employees, as defined. The Plan allows eligible employees to make contributions up to 100% of their pretax annual compensation, as defined by the Plan, subject to certain IRS limitations. Under the Plan, the Company may make discretionary contributions at the end of each plan year. The Company made a contribution of \$6,005 and \$4,801 for the periods ended June 30, 2012 and 2011.

#### 10. SUBSEQUENT EVENTS

The Company has evaluated subsequent events through September 17, 2012, the date on which the financial statements were available to be issued. No events, other than that described below, have occurred subsequent to June 30, 2012 that requires adjustment to or disclosure in these financial statements.

On July 1, 2012 Meeting Maker – United States, Inc.,was sold by its shareholder Meeting Maker Holding B.V. pursuant to a Stock Purchase Agreement with Asure Software, Inc. ("Asure"). The aggregate consideration received consisted of (i) \$9.8 million in cash, subject to a post-closing working capital adjustment, (ii) 255,000 shares of Asure's common stock, and (iii) an additional \$3 million in cash that is due on October 31, 2014, subject to offset of any amounts owed under the indemnification provisions of the Stock Purchase Agreement.

## ASURE SOFTWARE, INC.

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# INTRODUCTION TO ASURE SOFTWARE, INC. UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

(Amounts in thousands, except per share data)

On July 2, 2012, Asure Software Inc., purchased all of the issued and outstanding shares of common stock (the "shares") of Meeting Maker – United States, Inc., a Delaware corporation ("Meeting Maker - US"), pursuant to a Stock purchase Agreement (the "Stock Purchase Agreement") by and among Meeting Maker Holding BV, a besloten vennootschap organized under the laws of the Netherlands ("Seller"), PeopleCube Holding BV, a besloten vennootschap organized under the laws of the Netherlands, and us. The Stock Purchase Agreement contains certain customary representations, warranties, indemnities and covenants.

The aggregate consideration for the Shares consisted of (i) \$9.8 million in cash, subject to a post-closing working capital adjustment, (ii) 255,000 shares of our common stock, par value \$0.01 per share, and (iii) an additional \$3 million seller's note that is due on October 31, 2014, subject to offset of any amounts owed by Seller under the indemnification provisions of the Stock Purchase Agreement. The \$9.8 million cash portion of the purchase price was funded with proceeds from the Loan Agreement. As a result of the acquisition, Meeting Maker - US became our direct wholly-owned subsidiary.

The business combination was accounted for under ASC 805, "Business Combinations." The application of purchase accounting under ASC 805 requires the total purchase price to be allocated to the fair value of assets acquired and liabilities assumed based on their fair values at the acquisition date, with amounts exceeding fair value being recorded as goodwill. The Company is currently in the process of assessing and finalizing the fair value of the assets acquired and the liabilities assumed. The following table summarizes the preliminary estimated fair values of the assets and liabilities assumed (in thousands):

Assets Acquired	(* 0)
Cash	\$ (20)
Accounts receivable	2,608
Fixed assets	117
Other assets	124
Goodwill	2,211
Intangibles	 7,911
Total assets acquired	12,951
Liabilities assumed	
Accounts payable	(862)
Accrued other liabilities	(438)
Notes payable	(1,614)
Deferred revenue	(4,735)
Total liabilities assumed	(7,642)
Net assets acquired	\$ 5,302

The following unaudited pro forma condensed combined balance sheet assumes the acquisition occurred on June 30, 2012 and the unaudited pro forma condensed combined statements of operations and notes thereto, assume that the Acquisition occurred at the beginning of the periods presented. The unaudited pro forma condensed combined financial information is derived from, and should be read in conjunction with, the consolidated financial statements of Asure Software for the year ended December 31, 2011 filed on Form 10-K and PeopleCube for the year ended December 31, 2011 included herein and the unaudited interim consolidated financial statements of Asure Software for the Six months ended June 30, 2012 included herein. The unaudited pro forma condensed combined financial information includes unaudited pro forma adjustments that are factually supportable and directly attributable to the Acquisition. In addition, with respect to the unaudited pro forma condensed combined financial information, the unaudited pro forma adjustments are expected to have a continuing impact on the combined results. The unaudited pro forma condensed combined financial information was prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP") in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 805 – Business Combinations. Certain amounts in the Legiant historical financial statements have been reclassified to conform to classifications used by Asure Software, Inc.

The unaudited pro forma condensed combined statements of operations do not include non-recurring transaction costs associated with the Acquisition that are no longer capitalized as part of the acquisition.

The following pro forma financial information is presented for illustrative purposes only and is not necessarily indicative of (i) the results of operations and financial position that would have been achieved had the Acquisition taken place on the dates indicated or (ii) the future operations of the combined company. The following information should be relied on only for the limited purpose of presenting what the results of operations and financial position of the combined businesses of Asure Software and Legiant might have looked like had the Acquisition taken place at an earlier date.

# Unaudited Pro Forma Condensed Balance Sheet

(Amounts in thousands, except per share data)

	Asure 06/30/12	PeopleCube 06/30/12	Pro Forma Combined Adjustments	Pro Forma Combined 6/30/12
ASSETS				
Current Assets:				
Cash and cash equivalents	1,493	(20)		1,473
Accounts receivable trade, net	1,603	2,608	(360) a	3,851
Notes receivable	24	-		24
Inventory	156	-		156
Investment in Meeting Maker Holding BV	-	-		-
Prepaid expenses and other current assets	263	947		310
Total Current Assets	3,539	2,635	-	6,174
Property and equipment, net	424	116		540
Intangible assets, net	5,593	2,609	- b	8,202
Goodwill	6,259	2,697		8,956
Investment in BusinessSolve Ltd	-	-		
Other	18	77	=	95
Total Assets	15,833	8,134	-	23,967
LIABILITIES AND STOCKHOLDERS'EQUITY Current Liabilities: Line of Credit	555	-	e	555
Bridge Bank Term Loan	-	-		
Current portion of Notes Payable	109	1,188		1,297
Accounts payable	1,497	862		2,359
Accrued compensation and benefits	243	409		652
Other accrued Liabilities	641	21		662
Deferred Revenue	4,697	5,480		10,177
Total Current Liabilities	7,742	7,960		15,702
Long-term deferred revenue	170	91		261
Subordinated notes payable	4,375	427	- f	4,802
Subordinated convertible notes payable	301	-		301
Deferred tax liability	-	321		321
Other long-term obligations	28	8		36
Total Liabilities	4,874	8,807	-	10,670
Stockholders' Equity:				
Preferred Stock	-	-		
Common Stock	337	35		372
Treasury Stock	(5,017)	-		(5,017)
Deferred Compensation	-	-		-
Additional paid-in-capital	273,361	13,937		287,298
Accumulated deficit	(265,362)	(14,871)		(280,233)
Accumulated other comprehensive gain /(loss)	(102)	226		124
Owner's Equity	3,217	(673)		2,544
Total Liabilities and Stockholders' Equity	15,833	8,134	2,204	23,967

(The accompanying notes are an integral part of the Pro Forma consolidated financial information)

# **Unaudited Pro Forma Condensed Statement of Operations**

(Amounts in thousands, except per share data)

	Asure Twelve Months Ended Dec-11	PeopleCube Twelve Months Ended Dec-11	Pro Forma Combined Adjustments	Pro Forma Combined Twelve Months Ended Dec-10
Revenues				
Revenues	10,941	9,096	<u>-</u>	20,037
Total Revenues	10,941	9,096		20,037
Cost of Sales				
Cost of sales	2,289	1,662	_	3,951
Total Cost of Sales	2,289	1,662	-	3,951
	0.650	<b>5</b> 40 4		16006
Gross Margin	8,652	7,434	-	16,086
Operating Expense				
Selling, general and administrative expenses	6,203	8,224	-	14,427
Research and development	1,678	1,461		3,139
Amortization of intangibles	680	<u></u>	<u>-</u>	680
Total Operating Expenses	8,561	9,685	_	18,246
Income (Loss) from Operations	91	(2.251)	-	(2,160)
Other Income and (Expenses)				
Interest income	10	-		10
Interest expense-amortization of OID and derivative	(604)	-		(604)
Foreign currency translation (loss) gain	74	-		74
Interest expenses and other	(148)	(277)	<u>=</u>	(425)
Total Other Income and (Expense)	(668)	(277)	-	(945)
Income (Loss) From Operations, Before Income Taxes	(577)	(2,528)	_	(3,105)
Benefit (provision) for income taxes	(72)	(=,===)		(72)
Net Income (Loss)	\$ (649)	(2,528)	-	(3,177)
Net income per common share:				
Basic	\$ (0.21)			(0.36
Diluted	\$ (0.21)			(0.36
Weighted-average common shares outstanding:				
Basic	3,085			3,087
Diluted	3,085			3,087

(The accompanying notes are an integral part of the Pro Forma consolidated financial information)

# **Unaudited Pro Forma Condensed Statement of Operations**

(Amounts in thousands, except per share data)

	Asure Six months ended 06/30/12	PeopleCube Six months ended 06/30/12	Pro Forma Combined Adjustments	Pro Forma Combined Six months ended 6/30/12
Revenues				
Revenues	4,205	4,890		9,331
Total Revenues	4,205	4,890		9,331
Cost of Sales				
Cost of sales	991	385	- a	1,859
Total Cost of Sales	991	385	-	1,859
Gross Margin	3,214	4,505	(86)	7,472
Operating Expense				
Selling, general and administrative expenses	2,334	4,372	-	5,601
Research and development	591	882		1,150
Amortization of Intangibles	292	-	105 a	554
Total Operating Expenses	3,217	5,254	105	7,305
(Loss) Income from Operations	(3)	(749)	(191)	167
Other Income and (Expenses)				
Interest income	1			7
Foreign currency translation gain (loss)	(1)	-		47
(Loss) on disposal of assets	(26)			
Interest expense-amortization of OID and derivative	(56)			
Interest expenses and other	(118)	(74)	(45) c	(90)
Total Other Income and (Expense)	(200)	(74)	(45)	(36)
(Loss) Income From Operations, Before Income Taxes	(203)	(823)	(236)	131
Benefits (provision) for income taxes	(120)			(30)
Net (Loss) Income	\$ (323)		(236)	\$ 101
Net (Loss) income per common share:				
Basic	\$ (0.06)			0.03
Diluted	\$ (0.06)			0.03
Diluted	\$ (0.00)			0.03
Weighted-average common shares outstanding:				
Basic	4,982			3,085
Diluted	4,982			3,085

(The accompanying notes are an integral part of the Pro Forma consolidated financial information)

# ASURE SOFTWARE, INC. NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF INCOME FOR TWELVE MONTHS ENDED 12/31/10 AND NINE MONTHS ENDED 09/30/11

(Amounts in thousands, except per share data)

#### Notes to Pro Forma Balance Sheet:

- (a) Adjustment to AR reserves
- (b) Adjustment to FA for NBV of Vehicle & Shed not purchased
- (c) Estimated value of intangible assets acquired in acquisition
- (d) Estimated value of goodwill acquired in acquisition
- (e) Adjustment in estimated value of accounts payable
- (f) Note payable to seller
- (g) Reduction in Legiant equity account at acquisition

#### **Notes to Pro Forma Income Statement:**

- (a) Reflects adjustments to the historical intangible amortization expense resulting from the effects of the preliminary purchase price associated with the acquisition of Legiant. The final allocation of the actual purchase price is subject to the final valuation of the acquired assets, but that allocation is not expected to differ materially from the preliminary allocation presented in this pro forma condensed combined financial information.
- (b) Expenses excluded on transaction costs associated with the Acquisition that are no longer capitalized as part of the acquisition \$61k for twelve months ended December 31, 2010.
- (c) Reflects Interest expense on acquisition related debt