

Asure Software Announces Financial Results for the 2009 Fiscal First Quarter

AUSTIN, TX, Dec 16, 2008 (MARKET WIRE via COMTEX News Network) -- Asure Software (NASDAQ: ASUR), a leading provider of workforce management software, today announced financial results for the 2009 fiscal first quarter, ended October 31, 2008.

Highlights included:

- Asure Software increased its gross margin percentage to 80% in Q1 2009 compared to 78% in Q4 2008.
- Completion of the assignment of the Company's headquarters lease is anticipated to be effective in January 2009, resulting in a reduction of expenses of approximately \$200,000 per quarter.

"The current economic downturn accelerated during Asure Software's 2009 fiscal year first quarter, and its effects cannot be ignored," commented Richard Snyder, Chairman and Chief Executive Officer of Asure Software. "However, while our revenues in the first quarter softened as compared with the prior quarter, we achieved an increase in our gross margin percentage of 2% for the same period and continued to see solid demand in our key markets."

Mr. Snyder continued, "Our business model positions us well in an adverse economy. This is because we offer our customers cost savings and operational flexibility in the key area of workforce management, where companies typically incur 40% to 60% of their overhead costs. We have retooled our products and services to provide cost-effective implementation and turn-key ease of use, and believe that we have the cost-cutting workforce management solutions that companies are seeking in this challenging economy."

Additional First Quarter Highlights

Sequentially, Asure's total revenues declined approximately 3% in Q1-2009, to \$2.8 million, from \$2.9 million in Q4-2008.

Selling, general and administrative expenses increased by approximately 11% in Q1-2009, to \$3.2 million, compared to \$2.9 million in Q4-2008. This increase was primarily due to an increase in legal expenses associated with litigation relating to the assignment of the Company's headquarters lease in Austin, TX.

At October 31, 2008, the Company had working capital of \$8.6 million, and cash, cash equivalents and short-term investments of \$13.8 million on its balance sheet.

Conference Call Details

Asure Software has scheduled a conference call for today, December 16, 2008 at 11:00 a.m. ET (10:00 a.m. CT) to discuss its most recent financial results and outlook. Participating in the call will be Richard Snyder, Chairman and Chief Executive Officer; Jay Peterson, Vice President Finance; and Nancy Harris, Chief Operating Officer.

To take part, please dial 866-825-3209 ten minutes before the conference call begins, ask for the Asure Software event and use passcode 27645932. International callers should dial 617-213-8061 and reference the same passcode, 27645932.

Investors, analysts, media and the general public will also have the opportunity to listen to the conference call in listen-only mode via the Internet by visiting the investor relations page of Asure's web site at <u>www.asuresoftware.com</u>. To monitor the live call, please visit the web site at least 15 minutes early to register, download and install any necessary audio software. For those who cannot listen to the live broadcast, an archived replay will be available shortly after the call on the investor relations page of the Company's web site at <u>www.asuresoftware.com</u>.

About Asure Software

Headquartered in Austin, Texas, Asure Software (ASUR), (a d/b/a of Forgent Networks, Inc.), empowers small to mid-size organizations and divisions of large enterprises to operate more efficiently, increase worker productivity and reduce costs through a comprehensive suite of on-demand workforce management software and services. Asure's market-leading suite includes products that optimize workforce time and attendance tracking, benefits enrollment and tracking, pay stubs and W2 documentation, expense management, meeting and event management, and asset tracking and reservations. With additional offices in Seekonk, Mass., Vancouver, British Columbia, and Mumbai, India, Asure serves 3,500 customers around the world. For more information, please visit <u>www.asuresoftware.com</u>.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Statements in this press release regarding Forgent's business which are not historical facts are "forward-looking statements" that involve risks and uncertainties. Such risks and uncertainties could cause actual results to differ from those contained in the forward-looking statements.

FORGENT NETWORKS, INC				
CONSOLIDATED BALANCE SH				
(Amounts in thousands, except per				
	00		JULY 31,	
				2008
	(1	UNAUDITED)	
ASSETS				
Current Assets:				
Cash and equivalents	ş			12,062
Short-term investments		3,28	9	2,627
Accounts receivable, net of allowance for				
doubtful accounts of \$47 and \$41 at October				
31, 2008 and July 31, 2008, respectively				1,718
Inventory			-	74
Prepaid expenses and other current assets				191
Total Current Assets				16,672
Property and equipment, net		77		907
Intangible assets, net		4,53	4	4,729
	Ş	20,760		
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities:				
Accounts payable	\$	4,054	ŝ	3,778
Accrued compensation and benefits	4	192		203
Lease impairment and advance				373
Other accrued liabilities		335		
Deferred revenue				1,844
Total Current Liabilities		6,810		6,582
Long-Term Liabilities:				
Deferred revenue		27		25
Lease impairment and advance		455		564
Other long-term obligations		207		217
Total Long-Term Liabilities		689		806
Stockholders' Equity:				
Preferred stock, \$.01 par value; 10,000 shares				
authorized; none issued or outstanding				

Common stock, \$.01 par value; 40,000 shares					
authorized; 32,899 and 32,892 shares issued;					
31,109 and 31,102 shares outstanding at					
October 31, 2008 and July 31, 2008,					
respectively		329		329	
Treasury stock at cost, 1,790 shares at					
October 31, 2008 and July 31, 2008		(4,815)		(4,815)	
Additional paid-in capital	270,695 270,6				
Accumulated deficit		(252,753)		(251,214)	
Accumulated other comprehensive income		(195) (3			
Total Stockholders' Equity		13,261		14,920	
	\$	20,760	\$	22,308	
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FORGENT NETWORKS, INC.					
CONSOLIDATED STATEMENTS OF OPER	ATIC	N.S			
(Amounts in thousands, except per s	hare	data)			
	FO	R THE THR	EE M	ONTHS	
	ENDED OCTOBER 31,				
	2008 2007			2007	
	(UNAUDITED)				
Revenues	Ş	2,792	Ş	1,875	
Cost of Sales		(564)		(330)	

Gross Margin	2,228	1,545
OPERATING EXPENSES:		
Selling, general and administrative	3,197	2,440
Research and development	561	291
Amortization of intangible assets	149	36
Total Operating Expenses	3,907	2,767
LOSS FROM OPERATIONS	(1,679)	(1,222)
OTHER INCOME AND (EXPENSES):		
Interest income	55	338
Foreign currency translation	120	(7)
Interest expense and other	(10)	(13)
Total Other Income	165	318
LOSS FROM OPERATIONS, BEFORE INCOME TAXES	(1,514)	(904)
Provision for income taxes	(25)	(14)
NET LOSS	\$ (1,539) \$	(918)

BASIC AND DILUTED LOSS PER SHARE:				
Net loss per share - basic and diluted	\$	(0.05)	\$	(0.03)
	====		====	
WEIGHTED AVERAGE SHARES OUTSTANDING:				
Basic		31,104		27,094
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Diluted		31,104		27,094
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SOURCE: Asure Software