UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 14, 2012

ASURE SOFTWARE, INC.

(Exact name of registrant as specified in charter)

Delaware

(State or other jurisdiction of incorporation or

organization)

0-20008 (Commission File No.) 74-2415696 (IRS Employer Identification No.)

<u>110 Wild Basin Rd., Austin, Texas 78746</u> (Address of principal executive offices)

<u>512-437-2700</u>

(Registrant's telephone number, including area code)

<u>N/A</u>

(Former Name and Address)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On August 14, 2012, Asure Software, Inc. (the "Company") issued a press release announcing its financial results for its second quarter ended June 30, 2012. A copy of this press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information contained in this Item 2.02 of this Current Report (including the press release furnished as an exhibit hereto) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits.

<i>(d)</i>	Exhibits
Exhibit	Description
99.1	Press Release of Registrant dated August 14, 2012.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ASURE SOFTWARE, INC.

By: <u>/s/ David Scoglio</u> David Scoglio, Chief Financial Officer

Dated: August 14, 2012

Asure Software Reports Second Quarter Results

- Q2 EBITDA of \$838,000, excluding one-time items; vs. guidance range of \$740,000 to \$840,000
- Q2 Revenue of \$4.2 million vs. guidance range of \$4.10 to \$4.20 million
- Q2 Earnings of \$0.03 per share, excluding one-time items

AUSTIN, Texas, August 14, 2012 (GLOBE NEWSWIRE) -- Asure Software, Inc. (Nasdaq:ASUR), a leading provider of workplace management software, announced results for the second quarter ended June 30th, 2012.

Second quarter results, excluding one-time items, included earnings of \$0.03 per share and EBITDA of \$838,000. One-time acquisition-related legal and professional services, site consolidation and other one-time expenses related to Asure's acquisitions of Peoplecube, ADI Time and Legiant amounted to \$487,000, or (\$0.10) per share.

Asure recently split the company's common stock on a 3-for-2 basis, in the form of a 50% stock dividend. This split went into effect on May 1, 2012.

KEY FACTS FOR Q2:

Second quarter revenue was \$4.2M, a 73% increase over the second quarter of 2011. The year over year increase was largely driven by the full quarter effect of the acquisitions of ADI Time and Legiant, which occurred in the fourth quarter of 2011. Asure's recurring revenue as a percentage of overall revenue remained strong at 76%. Gross margins improved sequentially by one point, to 76%. Total bookings increased 8% sequentially, while annual cloud bookings increased 10% year over year. Annual cloud bookings represent new annual contract revenue, excluding multi-year sales.

"The second quarter of 2012 recognized continued growth in organic cloud bookings." commented <u>Pat Goepel</u>, Asure Software's Chief Executive Officer. "The increase in cloud bookings confirms the results of our strategy, as well as the acceptance of our products in the market. We expect this trend to continue as we execute organic and inorganic growth in the workplace management space."

David Scoglio, Asure's Chief Financial Officer added, "Asure posted a strong second quarter financially as EBITDA and revenue were at the upper end of published guidance. Free cash flow for the quarter, at \$223K, fell below earlier guidance due to costs related to the acquisition of PeopleCube and higher capital expenditures due to initial upgrades of our cloud infrastructure." See below tables for details around Asure's financial results and guidance.

2012 / 2013 Guidance \$000s

	Q3 '12	Q4 '12	FY '13
Revenue	6,900-7,100	7,800-8,100	31,000
EBITDA Gain, excl. 1 time items	1,100-1,300	1,900-2,200	9,000
Free Cash Flow			7,000

Conference Call Details

Asure will follow this announcement with a conference call for the investment community on Tuesday August 14, at 11:00 a.m. EDT, (10:00 a.m. CDT) to further discuss the quarter and outlook. Participating in the call will be <u>Pat Goepel</u>, Chief Executive Officer and <u>David Scoglio</u>, Chief Financial Officer. To participate, dial (877) 853-5636 ten minutes before the call begins. International callers should dial (631) 291-4544. The conference ID for all callers is 15153489.

Investors, analysts, media and the general public will also have the opportunity to listen to the conference call in listen-only mode via the Internet by visiting the investor relations page of Asure's web site at www.asuresoftware.com. To monitor the live call, please visit the web site at least ten minutes early to register, download and install any necessary audio software. For those who cannot listen to the live broadcast, an archived replay will be available shortly after the call at http://investor.asuresoftware.com/

About Asure Software

Asure Software, Inc. (Nasdaq:ASUR), is headquartered in Austin, Texas. Asure Software's intuitive and innovative technologies enable companies of all sizes and complexities to operate more efficiently. Simply put, we turbocharge your workplace by stimulating your workforce and maximizing your company's resources while eliminating waste out of employee's workflow.

Asure Software is an industry leader in providing cloud-based workplace management solutions. Over 11,000 clients deploy our workplace management software products, hardware products, services and support to improve their workforce and workplace processes. For more information, please visit www.asuresoftware.com

The Asure Software, Inc. logo is available at http://www.globenewswire.com/newsroom/prs/?pkgid=11986

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995:

Statements in this press release regarding Asure's business which are not historical facts are "forward-looking statements" that involve risks and uncertainties. Such risks and uncertainties could cause actual results to differ from those contained in the forward-looking statements.

*Non-GAAP Financial Measures

This press release includes the following financial measures defined as a non-GAAP financial measure by the Securities and Exchange Commission: EBITDA and GAAP Net Income/(Loss) excluding one-time items. These supplemental financial measures are not required by GAAP, nor are the presentation of this financial information intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. Management recognizes that non-GAAP financial measures have limitations in that they do not reflect all of the items associated with Asure's earnings results as determined in accordance with GAAP. However, for the reasons described below, management uses these non-GAAP measures to evaluate the performance of Asure's business. Asure's management believes that it is important to provide investors with these same tools, together with reconciliation of GAAP, for evaluating the performance of Asure's business, as it may provide additional insight into Asure's financial results. See the "Reconciliation of GAAP Net Income/(Loss) to Earnings Excluding One-Time Items" tables included in this press release for further information regarding these non-GAAP financial measures are presented because management believes they are frequently used by securities analysts, investors and others in the evaluation of companies.

EBITDA is calculated by adding income taxes, interest expense, depreciation and amortization and stock compensation expense to net earnings, EBITDA is not defined under GAAP and should not be considered in isolation or as a substitute for net earnings and other consolidated earnings data prepared in accordance with GAAP or as a measure of Asure's profitability.

Net Earnings Excluding One-Time Items is calculated by combining the company's GAAP Net Earnings, or earnings per share, with items that are one time in nature and are not expected to recur on a dollar or per share basis.

Free Cash Flow is computed by subtracting capital expenditures from cash flow from operations, each as determined in accordance with GAAP and as reflected in the statement of cash flows.

Reconciliation of GAAP Net Earnings to Earnings Before Interest, Taxes, Depreciation, Amortization and Stock Compensation Expense (EBITDA) and EBITDA Gain Excluding 1 Time Costs.

FOR THE THREE MONTHS ENDING

\$000s	June 30, 2012	June 30, 2011	Inc/Dec
Net Gain/(Loss)	(323)	27	(350)
Interest	174	12	162
Interest - Mark to Market	0	0	0
Tax	120	12	108
Depreciation	58	38	20
Amortization	357	195	162
Stock Compensation	25	14	11
EBITDA Gain	411	298	113
1 Time Costs	427	60	367
EBITDA Gain excl. 1 Time Costs	838	358	480

Reconciliation of GAAP Net Earnings to Earnings Before Interest, Taxes, Depreciation, Amortization and Stock Compensation Expense (EBITDA) and EBITDA Gain Excluding 1 Time Costs.

FOR THE SIX MONTHS ENDING

\$000s	June 30, 2012	June 30, 2011	Inc/Dec
Net Gain/(Loss)	(1,170)	(33)	(1,137)
Interest	364	22	342
Interest - Mark to Market (MTM)	465	0	465
Tax	165	21	144
Depreciation	105	81	24
Amortization	714	390	324
Stock Compensation	35	28	7
EBITDA Gain	678	509	169
1 Time Costs Exc. MTM & Taxes	936	116	820
EBITDA Gain excl. 1 Time Costs	1,614	625	989

Reconciliation of GAAP Net Earnings to Net Earnings Excluding 1-Time Items

FOR THE THREE MONTHS ENDED \$000s JUNE 30 2012 2011 Net Gain/(Loss) (323) 27 Legal & Professional Services 298 0 Severance & Recruitment 60 23 Site Consolidation 50 0 19 3:2 Stock Split 0 Provision for Taxes - Site Shut down 60 0 Other 1-Time Items (net) 0 37 427 sub-total ex Taxes 60 Sub-total 1-Time Costs 487 60 Net Gain Excl. 1-Time Costs 164 87

Reconciliation of GAAP Net Earnings to Net Earnings Excluding 1-Time Items

FOR THE SIX MON JUNE 30	
2012	2011
(1,170)	(33)
543	0
97	79
50	0
465	0
199	0
19	0
60	0
28	37
936	116
1,461	116
291	83
	JUNE 34 2012 (1,170) 543 97 50 465 199 19 60 28 936 1,461

ASURE SOFTWARE, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Amounts in thousands, except per share data)

(Unaudited)

		June 30, 2012		December 31, 2011	
ASSETS					
Current Assets:	<u>^</u>	1.402	<u>^</u>	1.067	
Cash and equivalents	\$	1,493	\$	1,067	
Accounts receivable, net of allowance for doubtful accounts of \$56 and \$19 at		1 (0.0		1 400	
June 30, 2012 and December 31, 2011, respectively		1,603		1,483	
Notes receivable		24		96	
Inventory		156		116	
Prepaid expenses and other current assets		263		338	
Total Current Assets		3,539		3,100	
Property and equipment, net		424		414	
Intangible assets, net		5,593		6,307	
Goodwill		6,259		6,264	
Other		18		-	
Total Assets	\$	15,833	\$	16,085	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current Liabilities:					
Line of credit	\$	555	\$	500	
Current portion of notes payable	ψ	109	Ψ	349	
Accounts payable		1,497		1,097	
Accrued compensation and benefits		243		141	
Other accrued liabilities		641		536	
Deferred revenue		4,697		4,792	
Total Current Liabilities		7,742		7,415	
Total Current Liabilities		1,142		/,415	
Long-term liabilities:					
Deferred revenue		170		169	
Subordinated notes payable		4,375		4,323	
Subordinated convertible notes payable		301		1,247	
Derivative liability		-		835	
Other long-term obligations		28		32	
Total Long-Term Liabilities		4,874		6,606	
Stockholders' Equity:					
Preferred stock, \$.01 par value; 1,500 shares authorized; none issued or outstanding					
Common stock, \$.01 par value; 11,000 shares authorized; 5,366 and 5,014 shares					
issued; 4,982 and 4,630 shares outstanding at June 30, 2012 and December 31, 2011, respectively		337		334	
Treasury stock at cost, 384 shares at June 30, 2012 and December 31, 2011		(5,017)		(5,017)	
Additional paid-in capital		273,361		271,065	
Accumulated deficit		(265,362)		(264,190)	
Accumulated other comprehensive loss		(102)		(128)	
Total Stockholders' Equity		3,217		2,064	
Total Liabilities and Stockholders' Equity	\$	15,833	\$	16,085	

ASURE SOFTWARE, INC. C ONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Amounts in thousands, except per share data) (Unaudited)

	Т	FOR THE THREE MONTHS ENDED JUNE 30		SIX MON	FOR THE SIX MONTHS EN JUNE 30		
		2012	2011	2012		2011	
Revenues	\$	4,205	\$ 2,434	\$ 8,35	7 \$	4,791	
Cost of Sales		(991)	(437)	(2,03)	り	(877)	
Gross Margin		3,214	1,997	6,320)	3,914	
Operating Expenses:							
Selling, general and administrative		2,334	1,413	4,46		2,815	
Research and development		591	393	1,18		784	
Amortization of intangible assets		292	150	580	<u>;</u>	298	
Total Operating Expenses		3,217	1,956	6,234	ŀ	3,897	
Income/(Loss) From Operations		(3)	41	80	5	17	
Other Income (Expenses):							
Interest income		1	4	,	2	6	
Foreign currency translation (loss)/gain		(1)	1	(29))	(20)	
(Loss) on disposal of assets		(26)	-	(30	5)	-	
(Loss) on debt conversion		-	-	(198	;)	-	
Interest expense- amortization of OID and derivative mark-to							
market		(56)	-	(59	/	-	
Interest expense and other		(118)	(7)	(238	<u>;)</u>	(15)	
Total Other Income (Expense)		(200)	(2)	(1,090))	(29)	
(Loss)/Income From Operations Before Income Taxes		(203)	39	(1,004	4)	(12)	
Income Tax Expense		(120)	(12)	(160	<u>,</u>)	(21)	
Net (Loss)/Income	\$	(323)	<u>\$ 27</u>	\$ (1,170) \$	(33)	
Basic (Loss)/Income Per Share	\$	(0.06)	\$ 0.01	\$ (0.24	4) \$	(0.01)	
Diluted (Loss)/Income Per Share	\$	(0.06)	• • • • • •	· · · · · · · · · · · · · · · · · · ·	4) \$	(0.01)	
Shares Used In Computing Basic (Loss)/Income Per Share		4,982	4,627	4,84	l	4,627	
Shares Used In Computing Diluted (Loss)/Income Per Share		4,982	4,632	4,84		4,627	

ASURE SOFTWARE, INC. Condensed Consolidated Statements of Comprehensive Income (Loss) (In thousands)

(Unaudited)

	Т	FOR THE THREE MONTHS ENDED JUNE 30			FOR THE SIX MONTHS ENDED JUNE 30			DED
		2012		2011		2012		2011
Net (Loss)/Income	\$	(323)	\$	27	\$	(1,170)	\$	(33)
Other comprehensive (Loss)/Income:								
Foreign currency translation (Loss)/Gain		(2)		(4)		26		9
Comprehensive Income / (Loss)	(325)		23		(1,144)		(24)	

ASURE SOFTWARE, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Amounts in thousands, except per share data)

(Unaudited)

	FOR THE SIX MONTHS ENDED JUNE 30			HS
		2012		2011
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net loss	\$	(1,170)	\$	(33)
Adjustments to reconcile net loss to net cash provided by operations:				
Depreciation and amortization		819		471
Provision for doubtful accounts		37		(32)
Share-based compensation		35		28
Interest expense – amortization of OID and derivative mark-to-market		591		-
Loss on sale/disposal of assets		36		-
Loss on debt conversion		198		-
Changes in operating assets and liabilities:				
Notes receivable		-		(3)
Accounts receivable		(157)		297
Inventory		(40)		15
Prepaid expenses and other current assets		62		26
Accounts payable		400		(9)
Accrued expenses and other long-term obligations		221		(34)
Deferred revenue		(94)	_	290
Net cash provided by operating activities		938		1,016
CASH FLOWS FROM INVESTING ACTIVITIES:				
Net purchases of property and equipment		(151)		(45)
(Issuance) or collection of note receivable		72		-
Net cash used in investing activities		(79)		(45)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Payments on notes payable and capital leases		(308)		(24)
Payments on notes payable conversion		(222)		(_ ·)
Proceeds from Line of credit		55		-
Net proceeds from exercise of options		16		-
Net cash used in financing activities		(459)		(24)
Effect of translation exchange rates		26		9
Net increase in cash and equivalents		426		956
Cash and equivalents at beginning of period		1,067		1,070
Cash and equivalents at end of period	\$	1,493	\$	2,026
SUPPLEMENTAL INFORMATION:	¢	100		
Interest Paid Payments of accelerated interest on subordinated convertible notes payable on conversion	\$	189 211		-
Payments of accelerated interest on subordinated convertible notes payable on conversion Non-Cash Financing Activity – conversion of subordinated convertible notes payable to equity		211 969		-
non-cash rmancing Activity – conversion of subordinated convertible notes payable to equity		909		-

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