SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 11-K
(Mark One)
[X] ANNUAL REPORT PURSUANT TO SECTION $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 1998
or
[ ] TRANSITION REPORT PURSUANT TO SECTION $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission file number $\qquad$
A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

VTEL Corporation 401(k) Plan
B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

VTEL Corporation
108 Wild Basin Road
Austin, Texas 78746

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VTEL CORPORATION
401(k) PLAN
FINANCIAL STATEMENTS AND ADDITIONAL INFORMATION
DECEMBER 31, 1998 AND 1997

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REPORT OF INDEPENDENT ACCOUNTANTS

To the Participants and Administrator
of the VTEL Corporation $401(k)$ Plan

In our opinion, the accompanying statements of net assets available for benefits with fund information and the related statements of changes in net assets available for benefits with fund information present fairly, in all material respects, the net assets available for benefits of the VTEL Corporation $401(k)$ Plan (the "Plan") at December 31, 1998 and 1997, and the changes in net assets available for benefits for the years ended December 31, 1998 and 1997, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Plan's management; our
responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules of assets held for investment purposes and of reportable transactions are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 . The fund information in the statements of net assets available for benefits and the statements of changes in net assets available for benefits is presented for purposes of additional analysis rather than to present the net assets available for plan benefits and changes in net assets available for benefits of each fund. These supplemental schedules and fund information are the responsibility of the Plan's management. The supplemental schedules and fund information have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

As further discussed in Note 1 to the financial statements, the Board of Directors of VTEL Corporation, the Plan's sponsor, merged the Plan with the Compression Labs, Incorporated Savings and Retirement Plan (the "CLI Plan") effective December 31, 1997.

PricewaterhouseCoopers LLP

May 28, 1999

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VTEL CORPORATION $401(k)$ PLAN
STATEMENT OF NET ASSETS AVAILABLE FOR BENEFITS, WITH FUND INFORMATION DECEMBER 31, 1998


CIGNA Retirement Services

| CIGNA | CIGNA | FIDELITY GROWTH | FOUNDERS | N\&B PARTNERS |
| :---: | :---: | :---: | :---: | :---: |
| LIFETIME 50 | LIFETIME 60 | OPPORTUNITES* | GROWTH* | TRUST* |

ASSETS
Investments at


* Identifies investments that represent $5 \%$ or more of net assets available for benefits.

The accompanying notes are an integral part of these financial statements.
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VTEL CORPORATION 401(k) PLAN
STATEMENT OF NET ASSETS AVAILABLE FOR BENEFITS, WITH FUND INFORMATION
DECEMBER 31, 1997



* Identifies investments that represent $5 \%$ or more of net assets available for benefits.
** Identifies investments transferred in as of December 31, 1997 from the Compressions Labs, Inc. Savings and Retirement Plan (Note 1).

The accompanying notes are an integral part of these financial statements.

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VTEL CORPORATION 401(k) PLAN
STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS, WITH FUND INFORMATION FOR THE YEAR ENDED DECEMBER 31, 1998


| ADDITIONS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee contributions | \$ | 202,865 | \$ | 23,974 | \$ | 126,982 |
|  |  | 202,865 |  | 23,974 |  | 126,982 |
| Income: |  |  |  |  |  |  |
| Interest \& dividends |  | 127,139 |  | 496 |  | 2,963 |
| Net realized \& unrealized gains/(losses) |  | -- |  | -- |  | 71,788 |
| Interfund transfers |  | 270,286 |  | (26) |  | 104,368 |
| Transfer of assets to new trustee (Note 1) |  | 2,577,366 |  | _- |  | 1,106,157 |
| Loan repayments - principal |  | 17,120 |  | 591 |  | 10,505 |
| Total additions |  | 3,194,776 |  | 25,035 |  | 1,422,763 |
| DEDUCTIONS |  |  |  |  |  |  |
| Withdrawals |  | 495,683 |  | -- |  | 142,531 |
| New participant loans |  | 21,269 |  | 9,012 |  | 16,941 |
| Administrative expenses |  | 672 |  | 29 |  | 349 |
| Total deductions |  | 517,624 |  | 9,041 |  | 159,821 |
| Net increase (decrease) |  | 2,677,152 |  | 15,994 |  | 1,262,942 |

Net assets available for benefits
at the beginning of the year
Net assets available for benefits
at the end of the year

The accompanying notes are an integral part of these financial statements.

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VTEL CORPORATION $401(k)$ PLAN
STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS, WITH FUND
INFORMATION (CONTINUED)
FOR THE YEAR ENDED DECEMBER 31, 1998

|  | CIGNA Retirement Services |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CIGNA <br> Lifetime 20 |  | CIGNA <br> Lifetime 30 |  | CIGNA <br> Lifetime 40 |  | CIGNA <br> Lifetime 50 |  | CIGNA <br> Lifetime 60 |  |
| ADDITIONS |  |  |  |  |  |  |  |  |  |  |
| Employee contributions | \$ | 2,633 | \$ | 28,942 | \$ | 32,375 | \$ | 5,763 | \$ | 296 |
|  |  | 2,633 |  | 28,942 |  | 32,375 |  | 5,763 |  | 296 |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Interest \& dividends |  | 127 |  | 211 |  | 470 |  | - |  | - |
| Net realized \& unrealized gains/(losses) |  | 613 |  | 4,943 |  | 10,237 |  | 516 |  | 1,194 |
| Interfund transfers |  | 6,413 |  | 57,405 |  | 46,603 |  | 1,994 |  | 18,547 |
| Transfer of assets to new trustee (Note 1) |  | - |  | - |  | - |  | - |  | - |
| Loan repayments - principal |  | 468 |  | 746 |  | 3,801 |  | - |  | - |
| Total additions |  | 10,254 |  | 92,247 |  | 93,486 |  | 8,273 |  | 20,037 |
| DEDUCTIONS |  |  |  |  |  |  |  |  |  |  |
| Withdrawals |  | - |  | - |  | - |  | 3,829 |  | - |
| New participant loans |  | - |  | - |  | 1,924 |  | - |  | - |
| Administrative expenses |  | - |  | - |  | 98 |  | - |  | - |
| Total deductions |  | - |  | - |  | 2,022 |  | 3,829 |  | - |
| Net increase (decrease) |  | 10,254 |  | 92,247 |  | 91,464 |  | 4,444 |  | 20,037 |
| Net assets available for benefits at the beginning of the year |  | - |  | - |  | - |  | - |  | - |
| Net assets available for benefits at the end of the year | \$ | 10,254 | \$ | 92,247 | \$ | 91,464 | \$ | 4,444 | \$ | 20,037 |


|  | CIGNA Retirement Services |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fidelity Growth Opportunities | Founders Growth |  | $\mathrm{N} \& \mathrm{~B}$ <br> Partners Trust |  | Invesco Total Return |  | Lazard Equity |  |
| ADDITIONS |  |  |  |  |  |  |  |  |  |
| Employee contributions | 767,109 | \$ | 297,452 | \$ | 550,982 | \$ | 316,913 | \$ | 18,769 |
|  | 767,109 |  | 297,452 |  | 550,982 |  | 316,913 |  | 18,769 |
| Income: |  |  |  |  |  |  |  |  |  |
| Interest \& dividends | 12,055 |  | 2,950 |  | 12,849 |  | 5,965 |  | 288 |
| Net realized \& unrealized gains/(losses) | 1,001,382 |  | 422,161 |  | 316,306 |  | 339,816 |  | 910 |
| Interfund transfers | $(540,165)$ |  | 353,407 |  | $(890,387)$ |  | $(278,552)$ |  | 59,234 |
| Transfer of assets to new trustee (Note 1) | 4,133,748 |  | 1,582,310 |  | 3,542,437 |  | 2,577,360 |  | - |
| Loan repayments - principal | 56,133 |  | 30,251 |  | 41,070 |  | 29,560 |  | 966 |
| Total additions | 5,430,262 |  | 2,688,531 |  | 3,573,257 |  | 2,991,062 |  | 80,167 |

DEDUCTIONS

| Withdrawals |  | 606,460 |  | 176,663 |  | 554,465 |  | 490,940 |  | 2,012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New participant loans |  | 93,359 |  | 44,509 |  | 74,490 |  | 37,085 |  | - |
| Administrative expenses |  | 1,275 |  | 501 |  | 906 |  | 540 |  | - |
| Total deductions |  | 701,094 |  | 221,673 |  | 629,861 |  | 528,565 |  | 2,012 |
| Net increase (decrease) |  | 4,729,168 |  | 2,466,858 |  | 2,943,396 |  | 2,462,497 |  | 78,155 |
| Net assets available for benefits at the beginning of the year |  | - |  | - |  | - |  | - |  | - |
| Net assets available for benefits at the end of the year | \$ | 4,729,168 | \$ | 2,466,858 | \$ | 2,943,396 | \$ | 2,462,497 | \$ | 78,155 |

The accompanying notes are an integral part of these financial statements.

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VTEL CORPORATION $401(k)$ PLAN
STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR
BENEFITS, WITH FUND INFORMATION (CONTINUED)
FOR THE YEAR ENDED DECEMBER 31, 1998
$\qquad$


ADDITIONS
Employee contributions

Income:
Interest \& dividends
Net realized \& unrealized
gains/(losses)
Interfund transfers
Transfer of assets to new
trustee (Note 1)
Loan repayments - principal
Total additions

$$
\begin{aligned}
& \$ 345,368 \\
& ----------1
\end{aligned}
$$

\$ 251,897


EDUCTIONS
Withdrawals
New participant loans
Administrative expenses
Total deductions

| 880 |
| :---: |
| 35,346 |
| 195 |
| 36,421 |


| 31,319 |
| :---: |
| 34,915 |
| 231 |
| 66,465 |


| 209,136 |
| :---: |
| 24,758 |
| 430 |
| 234,324 |


| 187,964 | 869 |
| :---: | :---: |
| 8,381 | 499 |
| 176 | 24 |
| 196,521 | 1,392 |
| 1,034,136 | 120,272 |
| -- | -- |
| \$ 1,034,136 | \$ 120,272 |

vet assets available for benefits at the beginning of the year $\qquad$
$\qquad$
$\qquad$\$ 120,272

$\$ 1,315,760$
$\$ 1,847,679$
$\$ 2,452,755$
========

|  | VTEL STOCK | RECEIVABLE |  | OTHER |  | LOANS |  | total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 20,220 | \$ | 61,793 | \$ | -- | \$ | -- | \$ | 3,664,872 |
|  | 20,220 |  | 61,793 |  | -- |  | -- |  | 3,664,872 |
|  | 115 |  | -- |  | 13,990 |  | -- |  | 197,660 |
|  | $(113,256)$ |  | -- |  | 33,573 |  | -- |  | 2,602,870 |
|  | 28,052 |  | $(40,890)$ |  | $(18,461)$ |  | -- |  | -- |
|  | 148,143 |  | -- |  | (9,346,504) |  | 165,339 |  | -- |
|  | 336 |  | -- |  | -- |  | $(264,406)$ |  | -- |
|  | 83,610 |  | 20,903 |  | (9,317,402) |  | $(99,067)$ |  | 6,465,402 |

ADDITIONS

| Employee contributions | \$ | 20,220 | \$ | 61,793 | \$ | -- | \$ | -- | \$ 3,664,872 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 20,220 |  | 61,793 |  | -- |  | -- | 3,664,872 |
| Income: |  |  |  |  |  |  |  |  |  |
| Interest \& dividends |  | 115 |  | -- |  | 13,990 |  | -- | 197,660 |
| Net realized \& unrealized gains/(losses) |  | $(113,256)$ |  | -- |  | 33,573 |  | -- | 2,602,870 |
| Interfund transfers |  | 28,052 |  | $(40,890)$ |  | $(18,461)$ |  | -- | -- |
| Transfer of assets to new trustee (Note 1) |  | 148,143 |  | -- |  | $(9,346,504)$ |  | 165,339 | -- |
| Loan repayments - principal |  | 336 |  | -- |  | -- |  | $(264,406)$ | -- |
| Total additions |  | 83,610 |  | 20,903 |  | (9,317,402) |  | $(99,067)$ | 6,465,402 |


| DEDUCTIONS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Withdrawals |  | 3,896 |  | -- |  | -- |  | 78,305 | 2,984,952 |
| New participant loans |  | 2,060 |  | -- |  | -- |  | $(404,548)$ | -- |
| Administrative expenses |  | 47 |  | -- |  | 1,845 |  | -- | 7,318 |
| Total deductions |  | 6,003 |  | -- |  | 1,845 |  | $(326,243)$ | 2,992,270 |
| Net increase (decrease) |  | 77,607 |  | 20,903 |  | $(9,319,247)$ |  | 227,176 | 3,473,132 |
| Net assets available for benefits at the beginning of the year |  | -- |  | 40,890 |  | 9,319,247 |  | 558,809 | 21,077,463 |
| Net assets available for benefits |  |  |  |  |  |  |  |  |  |
| at the end of the year | \$ | 7, 607 | \$ | 61,793 | \$ |  |  | 785,985 | \$24,550,595 |

The accompanying notes are an integral part of these financial statements.

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VTEL CORPORATION $401(k)$ PLAN
STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR
BENEFITS, WITH FUND INFORMATION
FOR THE YEAR ENDED DECEMBER 31, 1997


FIDELITY ADVISOR FUNDS

| FIDELITY ADVISOR FUNDS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| DAILY MONEY FUND | LIMITED TERM BOND FUND |  <br> GROWTH FUND | GROWTH OPPORTUNITIES FUND | EQUITY PORTFOLIO <br> GROWTH FUND |

ADDITIONS

| Employee contributions | \$ | 79,510 | \$ | 114,377 | \$ | 221,250 | \$ | 655,822 |  | 554,091 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income: |  |  |  |  |  |  |  |  |  |  |
| Interest \& dividends |  | 45,259 |  | 39,269 |  | 131,878 |  | 293,046 |  | 430,207 |
| Net realized \& unrealized gains/(losses) |  | -- |  | 6,401 |  | 116,729 |  | 663,746 |  | 252,011 |
| Interfund transfers |  | 20,166 |  | 26,431 |  | $(14,559)$ |  | $(43,949)$ |  | 87,692 |
| Transfer of assets from CLI plan (Note 1) |  | -- |  | -- |  | -- |  | -- |  | -- |
| Loan repayments - principal |  | 20,762 |  | 12,085 |  | 28,360 |  | 73,948 |  | 60,129 |
| Total additions |  | 165,697 |  | 198,563 |  | 483,658 |  | 1,642,613 |  | 1,384,130 |
| DEDUCTIONS |  |  |  |  |  |  |  |  |  |  |
| Withdrawals |  | 620,727 |  | 66,786 |  | 103,541 |  | 405,052 |  | 334,292 |
| New participant loans |  | 15,343 |  | 30,247 |  | 46,343 |  | 172,498 |  | 74,382 |
| Total deductions |  | 636,070 |  | 97,033 |  | 149,884 |  | 577,550 |  | 408,674 |
| Net increase (decrease) |  | $(470,373)$ |  | 101,530 |  | 333,774 |  | 1,065,063 |  | 975,456 |
| Net assets available for benefits at the beginning of the year |  | ,009,950 |  | 591,459 |  | 1,034,724 |  | 3,076,232 |  | 2,606,747 |
| Net assets available for benefits at the end of the year | \$ | 539,577 | \$ | 692,989 |  | 1,368,498 |  | 4,141,295 | \$ | 3,582,203 |

fidelity advisor funds

| OVERSEAS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| FUND | RECEIVABLE | OTHER | LOANS | TOTAL |

ADDITIONS

| Employee contributions | \$ | 176,236 | \$ | 40,890 | \$ | -- | \$ | -- | \$ 1,842,176 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income: |  |  |  |  |  |  |  |  |  |
| Interest \& dividends |  | 57,911 |  | -- |  | -- |  | -- | 997,570 |
| Net realized \& unrealized gains/(losses) |  | 32,391 |  | -- |  | -- |  | -- | 1,071,278 |
| Interfund transfers |  | $(75,781)$ |  | -- |  | -- |  | -- | -- |
| Transfer of assets from CLI plan (Note 1) |  | -- |  | -- |  | 9,319,247 |  | -- | 9,319,247 |
| Loan repayments - principal |  | 29,834 |  | -- |  | -- |  | $(225,118)$ | -- |


| Total additions |  | 220,591 |  | 40,890 |  | 9,319,247 |  | $(225,118)$ | 13,230,271 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DEDUCTIONS |  |  |  |  |  |  |  |  |  |
| Withdrawals |  | 113,904 |  | -- |  | -- |  | 8,737 | 1,653,039 |
| New participant loans |  | 29,063 |  | -- |  | -- |  | $(367,876)$ | -- |
| Total deductions |  | 142,967 |  | -- |  | -- |  | $(359,139)$ | 1,653,039 |
| Net increase (decrease) |  | 77,624 |  | 40,890 |  | 9,319,247 |  | 134,021 | 11,577,232 |
| Net assets available for benefits at the beginning of the year |  | 756,331 |  | -- |  | -- |  | 424,788 | 9,500,231 |
| Net assets available for benefitsat the end of the year |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |

The accompanying notes are an integral part of these financial statements.

1. DESCRIPTION OF PLAN:

The following description of the VTEL Corporation (the "Company") 401(k) Plan (the "Plan") provides only general information. Participants should refer to the Plan Agreement for a more complete description of the Plan's provisions.

GENERAL
The Plan is a defined contribution retirement plan covering all regular employees of the Company who are age twenty-one or older. It is subject to the provisions of the Employee Retirement Income Security Act of 1974 ("ERISA").

PLAN MERGER
Effective December 31, 1997, the Company merged its Plan with the assets of Compression Labs, Inc. Savings and Retirement Plan as a result of the Company's merger with Compression Labs, Inc. ("CLI") which occurred on May 23, 1997. All assets from the CLI Savings and Retirement Plan were transferred into the Company's Plan as of December 31, 1997.

Effective December 31, 1997, the Company changed to a new service provider. The service organization provides both recordkeeping and trustee services for the Company. The Company began the transfer of all Plan assets, amounting to over $\$ 21$ million, to the new trustee on January 5, 1998 and completed the transfer on February 25, 1998.

CONTRIBUTIONS
Employee contributions are recorded in the period during which the Company makes payroll deductions from the Plan participants' earnings. Participants may contribute up to $20 \%$ of their annual wages subject to limitations as provided by the Internal Revenue Code. The Company may make matching contributions up to specified amounts at its discretion. The Company has not made matching contributions since the Plan's inception.

PARTICIPANT ACCOUNTS
Each participant's account is credited with the participant's contribution and allocation of Plan earnings. Allocations are based on participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided
from the participant's vested account.

VESTING
Participants are $100 \%$ vested in their voluntary contributions plus actual earnings thereon. Should the Company decide to match contributions, the contributions would vest based on years of service completed by participants.

PARTICIPANT LOANS
Upon written application of a participant and approval by the Plan's Advisory Committee, the Plan may make a loan to a participant. The amount of the loan may not be less than $\$ 1,000$ and may not be greater than the lesser of $\$ 50,000$ or $50 \%$ of the participant's vested balance. These loans are secured by the balance of the
participant's account and bear interest at a rate commensurate with local rates for similar loans.

TERMINATION OF EMPLOYMENT
If a participant's employment terminates and the total vested account balance is not greater than $\$ 5,000$, the participant will receive a distribution of the value of the vested portion of the account balance.

In the event that the vested account balance is greater than $\$ 5,000$, the participant may elect to receive a distribution of the vested amount. If the participant does not elect to receive a distribution, the vested portion will continue to be maintained in accordance with the Plan until such time as the participant attains age 65. At that time, a distribution may be made to the participant.

There were no significant termination distribution amounts which had been approved and processed prior to year-end, but not yet paid at that date.

PLAN TERMINATION
Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants will become $100 \%$ vested in their accounts.
2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

USE OF ESTIMATES
The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

METHOD OF ACCOUNTING
The Plan's financial statements are prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

## INVESTMENTS

Plan investments are stated at fair market value. The fair market value of investments, other than loans, is based on the net asset value quoted in an active market as of the last business day of the Plan year. Net appreciation/depreciation in fair market value of investments consists of realized gains or losses and unrealized appreciation/depreciation on those investments. Participant loans are stated at cost, which approximates fair market value.

## EXPENSES

Certain expenses incidental to the administration of the Plan are paid by the Company. The total of these expenses were $\$ 32,876$ and $\$ 30,715$ for December 31, 1998 and 1997, respectively. These consist primarily of recordkeeping and audit fees for the Plan. These fees do not include any allocation of payroll or overhead costs incurred by the Plan or the Company.

VTEL CORPORATION 401(k) PLAN
NOTES TO FINANCIAL STATEMENTS

RISKS AND UNCERTAINTIES
Financial instruments which potentially subject the Plan to
concentrations of credit risk consist primarily of securities in which the Plan invests. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the near-term could materially affect participants' account balances and the amounts reported in the statement of net assets available for plan benefits.
3. DESCRIPTION OF INVESTMENT FUNDS:

Prior to December 31, 1997, a participant, upon enrollment in the Plan, could direct contributions in any of the following six Fidelity Advisor investment options:

Fidelity Advisor Daily Money Fund: Funds are invested in high-quality U.S. government securities and repurchase agreements backed by the U.S. government.

Fidelity Advisor Limited Term Bond Fund: Funds are invested primarily in corporate bonds rated high or upper-medium quality by such rating agencies as Standard \& Poor's Corporation and Moody's Investors Services, Inc., as well as U.S. government or agency obligations.

Fidelity Advisor Income \& Growth Fund: Funds are invested primarily in common stock, securities convertible into common stocks and debt obligations of varying maturities and quality ratings.

Fidelity Advisor Growth Opportunities Fund: Funds are invested in common and preferred stocks, securities convertible into common stock, bonds and foreign securities.

Fidelity Advisor Equity Portfolio Growth: Funds are invested in common and preferred stocks, securities convertible into common stock and, to a lesser degree, bonds and foreign securities.

Fidelity Advisor Overseas Fund: Funds are invested primarily in common and preferred stock of foreign corporations, as well as debt securities.

As of December 31, 1997, the Plan was amended, allowing a participant to direct subsequent employee contributions in any of the following nineteen investment options:

CIGNA Guaranteed Income Fund: Funds are invested in a diversified portfolio of high quality, fixed income instruments.

CIGNA Guaranteed Government Securities Fund: Funds are invested in short-term, guaranteed government securities.

CIGNA Corporate Bond Fund: Funds are invested primarily in investment-grade, publicly traded U.S. dollar-dominated corporate bonds.

CIGNA Lifetime 20: Funds are invested in a balanced portfolio of bonds, stocks, and cash equivalent investments, depending on progressive age groups (age 20 to 29), time horizons (time frame 35 to 45 years) and investment risk tolerance.

CIGNA Lifetime 30: Funds are invested in a balanced portfolio of bonds, stocks, and cash equivalent investments, depending on progressive age groups (age 30 to 39), time horizons (time from 25 to 35 years) and investment risk tolerance.

CIGNA Lifetime 40: Funds are invested in a balanced portfolio of bonds, stocks, and cash equivalent investments, depending on progressive age groups (age 40 to 49), time horizons (time frame 15 to 25 years) and investment risk tolerance.

CIGNA Lifetime 50: Funds are invested in a balanced portfolio of bonds, stocks, and cash equivalent investments, depending on progressive age groups (age 50 to 59), time horizons (time frame 5 to 15 years) and investment risk tolerance.

CIGNA Lifetime 60: Funds are invested in a balanced portfolio of bonds, stocks, and cash equivalent investments, depending on progressive age groups (age 60 to 69), time horizons (time frame less than 5 years) and investment risk tolerance.

Fidelity Advisors Growth Opportunities Fund: Funds are invested in common and preferred stocks, securities convertible into common stock and, to a lesser degree, bonds and foreign securities.

Founders Growth: Funds are invested in common and preferred stocks, securities convertible into common stock, bonds, foreign securities and, to a lesser degree, currency exchange contracts and repurchase agreements.

Neuberger \& Berman Partners Trust: Funds are invested in common stocks of established medium to large capitalization companies.

Invesco Total Return Fund: Funds are invested in a combination of equity and fixed income securities.

Lazard Equity Portfolio Account: Funds are invested primarily in the equity securities of companies with relatively large capitalizations that the portfolio managers believe are inexpensively priced relative to the return on total capital or equity.

Janus Worldwide: Funds are invested primarily in common stocks of foreign and domestic issuers.

State Street Russell 3000 Fund: Funds are invested primarily in the equity securities of the largest 3,000 U.S. companies.

CIGNA Charter Small Company Stock Fund: Funds are invested in the common stocks of small companies with market capitalizations of less than $\$ 1$ billion at the time of initial purchase, with emphasis on stocks with market capitalizations under $\$ 600$ million, that are undervalued by the market.

Templeton Foreign: Funds are invested primarily in common stocks, including American, European and Global Depository Receipts.

CIGNA Charter Small Company Stock Growth Fund: Funds are invested primarily in common and preferred stocks of U.S. companies with market capitalizations between $\$ 30$ million and $\$ 3$ billion with a focus on growing companies involved in new product development and technological breakthroughs.

VTEL Common Stock: Funds are invested in VTEL Corporation's common stock.
4. RELATED PARTY TRANSACTIONS: Certain Plan investments are units of funds managed by CIGNA Retirement and Investment Services ("CIGNA"). CIGNA is the trustee as defined by the Plan and, therefore, these transactions quality as party-in-interest. Fees paid by the employer for the investment management services amounted to $\$ 20,876$ for the year ended December 31, 1998.
5. INCOME TAXES:

Management believes that the Plan is qualified under section 401 (a) of the Internal Revenue Code and, therefore, the Plan is exempt from taxation under section 501(a). Generally, contributions to a qualified plan are deductible by the Company when made. Earnings of the Plan are tax exempt and participants are not taxed on their benefits until withdrawn from the Plan.

The Plan received a favorable determination letter dated March 31, 1995 from the Internal Revenue Service concerning the March 1993 Plan amendment. The Plan Administrator filed for a new determination letter in April 1999 for the newly merged Plan.

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ADDITIONAL INFORMATION

18
VTEL CORPORATION $401(k)$ PLAN
ITEM 27a - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES
DECEMBER 31, 1998


| IDENTITY OF ISSUER BORROWER, LESSOR OR SIMILAR PARTY | DESCRIPTION OF INVESTMENT INCLUDING MATURITY DATE, RATE OF INTEREST OR PAR VALUE |  | COST |  | URRENT <br> VALUE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Connecticut General Life Insurance Company | CIGNA Guaranteed Income Fun; 101, 754 units, unit value $\$ 26.31$ | \$ | 2,677,152 | \$ | 2,677,152 |
| Connecticut General Life Insurance Company | CIGNA Guaranteed Government <br> Securities; 1,257 units, unit value \$12.72 |  | 15,994 |  | 15,994 |
| Connecticut General Life Insurance Company | CIGNA Corporate Bond Fund; <br> 111,666 units, unit value $\$ 11.31$ |  | 1,199,764 |  | 1,262,942 |



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VTEL CORPORATION $401(k)$ PLAN
ITEM 27d - SCHEDULE OF REPORTABLE TRANSACTIONS
FOR THE YEAR ENDED DECEMBER 31, 1998
$\quad$ IDENTITY OF PARTY INVOLVED


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934,
the trustees (or other persons who administer the employees benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: July 14, 1999


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EXHIBIT INDEX

Exhibit
Number
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23 (b)
Document Description

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (No. 333-44533) of VTEL Corporation of our report dated May 28, 1999 relating to the financial statements of the VTEL Corporation $401(k)$ Plan, which appears in this Form 11-K.

PricewaterhouseCoopers LLP

Austin, TX
July 14, 1999

