# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 11-K**

(Mark One)

# ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

or

# □ TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 000-20008

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

# Forgent Networks 401(k) Plan

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

Forgent Networks, Inc. 108 Wild Basin Road Austin, Texas 78746

Financial Statements and Supplemental Schedules

Forgent Networks 401(k) Plan

December 31, 2004 and 2003 and year ended December 31, 2004 with Report of Independent Registered Public Accounting Firm

# Financial Statements and Supplemental Schedules

December 31, 2004 and 2003 and year ended December 31, 2004

# Contents

| Report of Independent Registered Public Accounting Firm  | 1           |
|--|-------------|
| Financial Statements   |             |
| <u>Statements of Net Assets Available for Benefits</u><br><u>Statement of Changes in Net Assets Available for Benefits</u><br><u>Notes to Financial Statements</u> | 2<br>3<br>4 |
| Supplemental Schedules   |             |
| <u>Schedule H, line 4a- Schedule of Delinquent Participant Contributions</u><br><u>Schedule H, line 4i, Schedule of Assets (Held at End of Year)</u>               | 10<br>11    |

#### Report of Independent Registered Public Accounting Firm

The Trustees Forgent Networks 401(k)

We have audited the accompanying statements of net assets available for benefits of the Forgent Networks 401(k) Plan as of December 31, 2004 and 2003, and the related statement of changes in net assets available for benefits for the year ended December 31, 2004. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Plan's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan at December 31, 2004 and 2003, and the changes in its net assets available for benefits for the year ended December 31, 2004, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the financial statements for the Plan taken as a whole. The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2004, is presented for purposes of additional analysis and is not a required part of the financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

1

Austin, Texas July 8, 2005

# Statements of Net Assets Available for Benefits

|                                   | Dece         | December 31  |  |
|-----------------------------------|--------------|--------------|--|
|                                   | 2004         | 2003         |  |
| Assets                            |              |              |  |
| Investments at fair value         | \$11,334,156 | \$12,985,070 |  |
| Employee contributions receivable | —            | 15,195       |  |
| Employer contribution receivable  | —            | 1,855        |  |
|                                   |              |              |  |
| Net assets available for benefits | \$11,334,156 | \$13,002,120 |  |
|                                   |              |              |  |

2

See accompanying notes.

# Forgent Networks 401(k) Plan

# Statement of Changes in Net Assets Available for Benefits

# Year ended December 31, 2004

| Additions:   |              |
|--|--------------|
| Employee contributions                                 | \$ 183,041   |
| Employer contributions                                 | 4,165        |
| Net appreciation in fair value of investments          | 949,868      |
| Rollover contributions                                 | 98           |
| Interest income  | 46,883       |
|  |              |
| Total additions  | 1,184,055    |
| Deductions:  |              |
| Benefit payments                                       | 2,840,806    |
| Administrative expense                                 | 11,213       |
|  |              |
| Total deductions                                       | 2,852,019    |
|  |              |
| Net decrease in net assets available for benefits      | (1,667,964)  |
| Net assets available for benefits at beginning of year | 13,002,120   |
|  |              |
| Net assets available for benefits at end of year       | \$11,334,156 |
|  |              |

See accompanying notes.

Notes to Financial Statements

December 31, 2004

# 1. Description of Plan

The Forgent Networks 401(k) Plan (the Plan) became effective January 1, 1990.

The following brief description of the Plan is provided for general purposes only. Participants should refer to the Plan agreement for more complete information.

#### General

The Plan is a defined contribution profit sharing plan covering substantially all employees of Forgent Networks, Inc. (the Company). It is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

On April 1, 2004, Prudential Retirement Insurance and Annuity Company ("Prudential") assumed the operations of CIGNA Retirement & Investments ("CIGNA"). Thus the names of the various investment options within the Plan were renamed.

#### Contributions

Eligible employees may contribute from 1% up to 20% of compensation, as defined in the Plan, up to the statutory annual deferral limit.

The Company may make matching contributions up to specified amounts at its discretion. The Company matched 25% of employee deferrals up to a maximum of 6% of employee earnings.

4

All contributions are invested at the direction of the participants.

# Eligibility

Employees are eligible for participation in the Plan after obtaining 21 years of age.

#### Notes to Financial Statements (continued)

# 1. Description of Plan (continued)

#### Vesting

Participants are immediately vested in their contributions and actual earnings thereon. Company matching contributions and actual earnings thereon vest based on years of service completed by participants. Vesting is determined in accordance with the following schedule:

| Years of Service  | Percentage |
|-------------------|------------|
|                   |            |
| Less than 1       | 0%         |
| 1 but less than 2 | 20%        |
| 2 but less than 3 | 40%        |
| 3 but less than 4 | 60%        |
| 4 but less than 5 | 80%        |
| 5 or more         | 100%       |

## **Payment of Benefits**

Participants are entitled to receive benefit payments at the normal retirement age of 65, in the event of the participant's death or disability, or in the event of termination under certain circumstances other than those listed or if the participant reaches age 70  $^{1}$ /2 while still employed. Benefits may be paid in a lump-sum distribution or by an annuity.

#### **Plan Termination**

Although the Company has not expressed any intent to terminate the Plan, it reserves the right to do so at any time, as subject to the provisions of ERISA. Upon such termination, each participant becomes fully vested and all benefits shall be distributed to the participants or their beneficiaries.

#### **Participant Accounts**

Each participant's account is credited with the participant's contributions and allocations of a) the Company's contributions and b) plan earnings. Allocations are based on participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.



#### Notes to Financial Statements (continued)

# 1. Description of Plan (continued)

#### **Participant Loans**

Upon written application of a participant, the Plan may make a loan to a participant. Participants are allowed to borrow no less than \$1,000 and no greater than the lesser of 50% of the participant's vested account balance or \$50,000. Loans are amortized over a maximum of 60 months unless it is used to purchase participant's principal residence and repayment is made through payroll deductions. The amount of the loan is deducted from the participant's investment accounts and bears interest at a rate commensurate with local rates for similar plans.

#### Forfeitures

Forfeitures, if any, under the Plan are either applied to payment of certain administrative expenses of the Plan and then to the Company's matching contribution to the Plan for the Plan year in which the forfeitures occur.

#### Administration

The Plan is administered by trustees consisting of officers and employees of the Company. Certain administrative expenses of the Plan are paid by the Company.

# 2. Summary of Significant Accounting Policies

# **Basis of Presentation**

The Plan's financial statements have been prepared on the accrual basis of accounting.

#### Notes to Financial Statements (continued)

#### 2. Summary of Significant Accounting Policies (continued)

#### Valuation of Investments

Effective January 1, 1998, the Plan entered into a group annuity contract with Connecticut General Life Insurance Company (a CIGNA company) ("CGLIC"). On April 1, 2004 these contracts were assumed by Prudential. The contract includes the Prudential Guaranteed Income Fund and Guaranteed Governmental Securities Fund, which are invested in Prudential's general portfolio and are recorded at contract value, which approximates fair value. The Guaranteed Income Fund does not have a maturity date or penalties for early withdrawals. Participant directed transfers among investment options and distributions are normally made immediately; however, Prudential may exercise their contractual right to defer a transfer or distribution from the Guaranteed Income Fund. It has seldom been necessary for Prudential to invoke this deferral provision. The rate of credited interest for any period of time will be determined by Prudential and is guaranteed for six month periods (January 1 through June 30 and July 1 through December 31). The average yield for the Guaranteed Income Fund and the Guaranteed Governmental Securities Fund was approximately 2.5% and 2.70% and .67% and .71% for the year ended December 31, 2004 and 2003, respectively. The crediting interest rate (i.e., the rate at which interest was accrued to the contract balance) for the Guaranteed Income Fund and the Guaranteed Governmental Securities Fund was 3.5% and 3.70% and 1.04% and .60% as of December 31, 2004 and 2003, respectively.

The contract also includes pooled separate accounts. Prudential determines the fair value of the pooled separate accounts based on the quoted market values of the underlying assets in the separate accounts. Participant loans are stated at cost, which approximates fair value. Investments in Forgent common stock are reported at fair value, based on quoted prices in active markets.

## Use of Estimates

The preparation of financial statements in conformity with United States generally accepted accounting principles requires management to make estimates that affect the amounts reported in the financial statements and the accompanying notes and schedules. Actual results could differ from those estimates.

#### Notes to Financial Statements (continued)

# 2. Summary of Significant Accounting Policies (continued)

### **Risks and Uncertainties**

The Plan provides for investments in various investment securities which, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of net assets available for benefits and participant account balances.

#### 3. Investments

Individual investments that represent 5% or more of the Plan's net assets at December 31, 2004 or 2003 are as follows:

|  | Decem      | December 31 |  |
|--|------------|-------------|--|
|  | 2004       | 2003        |  |
| Prudential Retirement Insurance and Annuity Company: |            |             |  |
| Timesquare Corporate Bond/BSAM Fund                  | \$ 714,965 | \$1,091,549 |  |
| Fidelity Advisors Growth Opportunities Fund          | 899,169    | 970,791     |  |
| Dreyfus Founders Growth Fund                         | 715,232    | 833,670     |  |
| Neuberger & Berman Partners Trust Fund               | 1,052,515  | 930,784     |  |
| Balanced I/Wellington Management Fund                | 1,190,995  | 1,213,214   |  |
| Templeton Foreign Account Fund                       | 682,654    | 703,830     |  |
| Janus Worldwide Account Fund                         | 372,957    | 604,282     |  |
| State Street Russell 3000 Fund                       | 609,537    | 813,949     |  |
| Small Cap Growth/Timesquare Fund                     | 1,762,190  | 1,965,429   |  |
| Small Cap Value/Berger Fund                          |            | 722,789     |  |
| Small Cap Value/Perkins Wolf McDonnell               | 837,405    | _           |  |
| Guaranteed Income Fund                               | 1,565,623  | 2,503,384   |  |

#### Notes to Financial Statements (continued)

# 3. Investments (continued)

During 2004, the Plan's investments (including investments purchased, sold as well as held during the year) appreciated/(depreciated) in fair value as follows:

| Pooled separate accounts | \$988,396 |
|--------------------------|-----------|
| Common stock             | (38,528)  |
|                          |           |
|                          | \$949,868 |

#### 4. Income Tax Status

The Plan has received a determination letter from the Internal Revenue Service dated January 26, 2000, stating that the Plan is qualified under Section 401(a) of the Internal Revenue Code (the "Code") and, therefore, the related trust is exempt from taxation. Subsequent to this determination by the Internal Revenue Service, the Plan was amended. Once qualified, the Plan is required to operate in conformity with the Code to maintain its qualification. The Company has indicated that it will take the necessary steps, if any, to bring the Plan's operations into compliance with the code.

Supplemental Schedules

# Schedule H, Line 4a – Schedule of Delinquent Participant Contributions EIN: 74-2415696 PN: 001

#### Year ended December 31, 2004

| Year Ended | Con | rticipant<br>tributions<br>ed Late to Plan | Nonexen | nat Constitute<br>apt Prohibited<br>nsactions |
|------------|-----|--|---------|---|
| 2003       | \$  | 2,480                                      | \$      | 2,480   |

# Schedule H, line 4i, Schedule of Assets (Held at End of Year) EIN: 74-2415696 Plan Number 001

### December 31, 2004

| Identity of Issue                | Description of Asset                        | Current<br>Value |
|----------------------------------|---|------------------|
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Guaranteed Income Fund                      | \$1,565,623      |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Guaranteed Government Securities Fund       | 13,558           |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Timesquare Corporate Bond/BSAM Fund         | 714,965          |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Lifetime 20 Fund                            | 82,315           |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Lifetime 30 Fund                            | 244,874          |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Lifetime 40 Fund                            | 88,229           |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Lifetime 60 Fund                            | 12,671           |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Fidelity Advisors Growth Opportunities Fund | 899,169          |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Dreyfus Founders Growth Fund                | 715,232          |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Neuberger & Berman Partners Trust Fund      | 1,052,515        |
| *Prudential Retirement Insurance |   | 4 400 00         |
| and Annuity Company              | Balanced I/Wellington Management Fund       | 1,190,995        |
| *Prudential Retirement Insurance |   | 110 100          |
| and Annuity Company              | Lazard Equity Portfolio Account Fund        | 118,439          |
| *Prudential Retirement Insurance |   |                  |
| and Annuity Company              | Janus Worldwide Account Fund                | 372,957          |
| *Prudential Retirement Insurance |   | (00 / = 1        |
| and Annuity Company              | Templeton Foreign Account Fund              | 682,654          |

# Schedule H, line 4i, Schedule of Assets (Held at End of Year) (continued) EIN: 74-2415696 Plan Number 001

## December 31, 2004

| Identity of Issue                | Description of Asset                   | Current<br>Value |
|----------------------------------|--|------------------|
|                                  |  |                  |
| *Prudential Retirement Insurance |  |                  |
| and Annuity Company              | State Street Russell 3000 Fund         | \$ 609,537       |
| *Prudential Retirement Insurance |  |                  |
| and Annuity Company              | Small Cap Growth/Timesquare Fund       | 1,762,190        |
| *Prudential Retirement Insurance |  |                  |
| and Annuity Company              | Small Cap Value/Perkins Wolf McDonnell | 837,405          |
| *Prudential Retirement Insurance |  |                  |
| and Annuity Company              | Mid Cap Value/Cooke & Bieler Fund      | 33,602           |
| *Prudential Retirement Insurance |  |                  |
| and Annuity Company              | Mid Cap Growth/Artisan Partners        | 97,106           |
| *Prudential Retirement Insurance |  |                  |
| and Annuity Company              | High Yield Bond/Caywood-Scholl Fund    | 63,697           |
| *Prudential Retirement Insurance |  |                  |
| and Annuity Company              | T. Rowe Price EQ IncADV SH             | 53,000           |
| *Prudential Retirement Insurance |  |                  |
| and Annuity Company              | Oppenheimer Global-CLA                 | 54,584           |
| *Forgent, Inc.                   | Forgent Common Stock Fund              | 68,839           |
|                                  |  |                  |
| Total                            |  | \$11,334,156     |

\* Indicates a party-in-interest to the Plan.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employees benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned thereunto duly authorized.

|                   |                      | Forgent Networks<br>401(k) Plan |                             |  |
|-------------------|----------------------|---------------------------------|-----------------------------|--|
| Date: July        | 14, 2004             | By:                             | /s/ Paul Tesluk             |  |
|                   |                      |                                 | Paul Tesluk<br>Plan Advisor |  |
| Exhibit Index     |                      |                                 |                             |  |
| Exhibit<br>Number | Document Description |                                 |                             |  |

23.1 Consent of Ernst & Young

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the Registration Statement (Form S-8 No. 333-44533) pertaining to the Forgent Networks 401(k) Plan of our report dated July 8, 2005, with respect to the financial statements and schedule of the Forgent Networks 401(k) Plan included in this Annual Report (Form 11-K) for the year ended December 31, 2004.

Austin, TX July 11, 2005

/s/ Ernst & Young, LLP