

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K/A**

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**CURRENT REPORT**

**Pursuant to Section 13 or  
15(d) of the  
Securities Exchange Act of 1934**

**Date of Report: December 14, 2011**  
(Date of earliest event reported)

**Asure Software, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**0-20008**  
(Commission File  
Number)

**74-2415696**  
(IRS Employer  
Identification Number)

**110 Wild Basin Rd**  
**Austin, TX**  
(Address of principal executive offices)

**78746**  
(Zip Code)

**512-437-2700**  
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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This Form 8-K/A is filed as an amendment to the Current Report on Form 8-K filed by Asure Software, Inc. on December 14, 2011. This Amendment is being filed to include the financial statements of W.G. Ross Corp., d/b/a Legiant and pro forma information listed below.

**Item 9.01 Financial Statements and Exhibits**

- (a) Financial statements of businesses acquired.
  - (1) Exhibit 99.1 - Audited Financial Statements for W.G. Ross Corp. as of and for the years ended December 31, 2009 and 2010 and the accompanying Report of Independent Auditors; and
  - (2) Exhibit 99.2 - Unaudited Financial Statements for W.G. Ross Corp. as of and for the nine months ended September 30, 2011 and 2010.
- (b) Pro forma financial information—Included herein as Exhibit 99.3 are the unaudited pro forma condensed combined Balance Sheet as of September 30, 2011 and the pro forma condensed combined Statements of Operations for the twelve months ended December 31, 2010 and nine months ended September, 2011.
- (c) Exhibits.

<b>Exhibit</b>	<b>Description</b>
23.1	<a href="#">Consent of Padgett Stratemann &amp; Co., L.L.P.</a>
99.1	<a href="#">Audited Financial Statements for W.G. Ross Corp. as of and for the years ended December 31, 2010 and 2009 and the accompanying Report of Independent Auditors.</a>
99.2	<a href="#">Unaudited Balance Sheet for W.G. Ross Corp. for the period ended December 31, 2010 and September 30, 2011 and Income Statement and Cash Flows for the nine months ended September 30, 2011 and 2010.</a>
99.3	<a href="#">Asure Software, Inc. unaudited pro forma condensed combined Balance Sheet as of September 30, 2011 and the condensed combined Statements of Operations for the nine month period ended September 30, 2011 and the fiscal year ended December 31, 2010 with respect to the acquisition of W.G. Ross Corp. C</a>

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**ASURE SOFTWARE, INC.**

Date: February 29, 2012

By: /s/David Scoglio  
David Scoglio  
Chief Financial Officer

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## EXHIBIT INDEX

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**CONSENT OF INDEPENDENT AUDITOR**

We consent to the incorporation by reference in the Registration Statements (No. 333-77733, 333-44533, 333-48885, 333-28499, 333-51822, 333-64212, 333-65472, 333-65464, 333-95754, 333-65478) on Form S-8 of Asure Software, Inc. of our report dated January 17, 2012, relating to our audits of the financial statements of W.G. Ross Corporation as of and for the years ended December 31, 2010 and 2009, included in this Current Report on Form 8-K/A.

/s/Padgett Stratemann & Co., L.L.P.  
San Antonio, TX

February 28, 2012

**W. G. Ross Corporation, dba Legiant**

Financial Statements

December 31, 2010 and 2009

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# W. G. Ross Corporation, dba Legiant

## Table of Contents

	<u>Page</u>
Independent Auditors' Report	1
Balance Sheets	2
Statements of Income	3
Statements of Changes in Stockholder's Deficit	4
Statements of Cash Flows	5
Notes to Financial Statements	7

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# Padgett Stratemann & Co., L.L.P.

## Independent Auditors' Report

To the Stockholder  
W. G. Ross Corporation, dba Legiant  
Austin, Texas

We have audited the accompanying balance sheets of W. G. Ross Corporation, dba Legiant (the "Company") as of December 31, 2010 and 2009, and the related statements of income, changes in stockholder's deficit, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of W. G. Ross Corporation, dba Legiant as of December 31, 2010 and 2009, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Padgett, Stratemann & Co., L.L.P.

Certified Public Accountants  
January 17,  
2012

<b>SAN ANTONIO</b>	<b>AUSTIN</b>	
100 N.E. LOOP 410, SUITE 1100	811 BARTON SPRINGS ROAD, SUITE 550	TOLL FREE: 800 879 4966
SAN ANTONIO, TEXAS 78216	AUSTIN, TEXAS 78704	WEB: <u>PADGETT-CPA.COM</u>
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**W. G. Ross Corporation, dba Legiant**  
**Balance Sheets**  
**December 31, 2010 and 2009**

Assets

<b>Current Assets</b>	<b>2010</b>	<b>2009</b>
Cash and cash equivalents	\$ 50,827	\$ 323,330
Accounts receivable	184,400	83,297
Employee receivable	7,281	-
Total current assets	242,508	406,627
Property and Equipment — net	64,123	77,388
	<u>\$ 306,631</u>	<u>\$ 484,015</u>
<b>Liabilities and Stockholder's Deficit</b>		
<b>Current Liabilities</b>		
Lines of credit	\$ 330,000	\$ 350,000
Current portion of note payable	93,031	88,149
Accounts payable	48,024	64,012
Accrued expenses	59,979	113,740
Deferred revenue	719,616	713,077
Customer advances	14,202	14,199
Total current liabilities	1,264,852	1,343,177
<b>Note Payable — less current portion</b>	<u>463,101</u>	<u>563,399</u>
Total liabilities	<u>1,727,953</u>	<u>1,906,576</u>
<b>Stockholder's Deficit</b>		
Common stock— no par value; 1,000,000 shares authorized; 500,000 shares issued and outstanding	500	500
Accumulated deficit	(1,421,822)	(1,423,061)
Total stockholder's deficit	<u>(1,421,322)</u>	<u>(1,422,561)</u>
	<u>\$ 306,631</u>	<u>\$ 484,015</u>

*Notes to financial statements form an integral part of these statements.*

**W. G. Ross Corporation, dba Legiant**  
**Statements of Income**  
**December 31, 2010 and 2009**

	<b>2010</b>	<b>2009</b>
Revenue:		
Sales	\$ 1,868,025	\$ 2,063,850
Service	1,271,807	1,731,458
Total revenue	3,139,832	3,795,308
Cost of revenue	965,162	927,318
Gross profit	2,174,670	2,867,990
General and administrative expenses	1,929,195	2,613,091
Operating income	245,475	254,899
Other income and expense:		
Mergers and acquisition costs		(125,211)
Interest expense	(45,374)	(17,366)
Other income	42,419	37,215
Total other income and expense	(2,955)	(105,362)
Net income	\$ 242,520	\$ 149,537

*Notes to financial statements form an integral part of these statements.*

**W. G. Ross Corporation, dba Legiant**  
**Statements of Changes in Stockholder's Deficit**  
**December 31, 2010 and 2009**

	<u>Common Stock</u>		<u>Accumulated</u>	
	<u>Shares</u>	<u>Amount</u>	<u>Deficit</u>	<u>Total</u>
Balance at December 31, 2008	1,000,000	\$ 1,000	\$ (419,090)	\$ (418,090)
Net income	-	-	149,537	149,537
Acquisition and retirement of treasury stock	(500,000)	(500)	(999,500)	(1,000,000)
Distributions	-	-	(154,008)	(154,008)
Balance at December 31, 2009	500,000	500	(1,423,061)	(1,422,561)
Net income	-	-	242,520	242,520
Distributions	-	-	(241,281)	(241,281)
Balance at December 31, 2010	<u>500,000</u>	<u>\$ 500</u>	<u>\$ (1,421,822)</u>	<u>\$ (1,421,322)</u>

*Notes to financial statements form an integral part of these statements.*

**W. G. Ross Corporation, dba Legiant**  
**Statements of Cash Flows**  
**Years Ended December 31, 2010 and 2009**

	<b>2010</b>	<b>2009</b>
<b>Cash Flows From Operating Activities</b>		
Net income	\$ 242,520	\$ 149,537
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	17,355	46,651
Changes in operating assets and liabilities:		
Accounts receivable	(101,103)	170,874
Employee receivable	(7,281)	-
Accounts payable	(15,988)	50,752
Accrued expenses	(53,761)	71,530
Deferred revenue	6,539	(131,535)
Customer advances	3	14,199
Net cash provided by operating activities	88,284	372,008
Cash Flows From Investing Activities — purchase of property and equipment	(4,090)	(26,698)
Net cash used in investing activities	(4,090)	(26,698)

*Notes to financial statements form an integral part of these statements.*

**W. G. Ross Corporation, dba Legiant**  
**Statements of Cash Flows**  
**Years Ended December 31, 2010 and 2009**  
(Continued)

	<b>2010</b>	<b>2009</b>
<b>Cash Flows From Financing Activities</b>		
Proceeds from (payments on) lines of credit— net	\$ (20,000)	\$ 138,827
Purchase of common stock		(300,000)
Payments on note payable	(95,416)	(48,452)
Stockholder's distributions	(241,281)	(154,008)
Net cash used in financing activities	(356,697)	(363,633)
Net decrease in cash and cash equivalents	(272,503)	(18,323)
Cash and cash equivalents at beginning of year	323,330	341,653
Cash and cash equivalents at end of year	\$ 50,827	\$ 323,330
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash paid for interest	\$ 45,374	\$ 17,366
<b>Supplemental Disclosures of Noncash Financing Activity</b>		
Purchase of common stock with a note payable	\$ -	\$ 700,000

*Notes to financial statements form an integral part of these statements.*

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**1. Summary of Significant Accounting Policies**

***Reporting Entity and Nature of Operations***

W. G. Ross Corporation, dba Legiant (the "Company") integrates software, hardware, and professional services to create a comprehensive time accounting solution. The Company is headquartered in Austin, Texas.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Recent Accounting Pronouncements***

***Improvements to Financial Reporting by Enterprises Involved With Variable Interest Entities***

On January 1, 2010, the Company adopted Accounting Standards Codification ("ASC"), *Consolidations — Improvements to Financial Reporting by Enterprises Involved With Variable Interest Entities*. The new guidance identifies the primary beneficiary of a variable interest entity ("VIE") as the enterprise that has both the power to direct the activities of a VIE that most significantly impacts the entity's economic performance, and the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. The new guidance also provides information on additional disclosures and ongoing reassessments of whether an enterprise is the primary beneficiary of a VIE.

The new provisions shall be effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009. The Company adopted this guidance for its year ended December 31, 2010. The adoption of this guidance did not have a material effect on the Company's financial position, results of operations, or cash flows.

***Cash Equivalents***

Cash equivalents for purposes of the statements of cash flows are all highly liquid debt instruments purchased with a maturity of three months or less.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**1. Summary of Significant Accounting Policies (continued)**

***Accounts Receivable***

The allowance for doubtful accounts is established as losses are estimated to have occurred through a provision for bad debts charged to earnings. Losses are charged against the allowance when management believes the uncollectibility of a receivable is confirmed. Subsequent recoveries, if any, are credited to the allowance. The allowance for doubtful accounts is evaluated on a regular basis by management and is based on historical experience and specifically identified questionable receivables. The evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available. There was no allowance for doubtful accounts at December 31, 2010 and 2009.

***Depreciation and Amortization***

Property and equipment are stated at cost. Depreciation and amortization are calculated using the straight-line method based on the following estimated useful lives: vehicles — 7 years; furniture and fixtures —7 years; computers —5 years; and computer software —3 years.

***Impairment of Long-Lived Assets***

The Company reviews the carrying value of property and equipment for impairment whenever events and circumstances indicate the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. In cases where undiscounted expected future cash flows are less than the carrying value, an impairment loss is recognized equal to an amount by which the carrying value exceeds the fair value of assets. The factors considered by management in performing this assessment include current operating results, trends and prospects, and the effects of obsolescence, demand, competition, and other economic factors. The Company did not recognize an impairment loss during the years ended December 31, 2010 and 2009.

***Revenue Recognition***

The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is probable.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**1. Summary of Significant Accounting Policies (continued)**

***Revenue Recognition (continued)***

The Company earns revenue from two primary sources: the sale and installation of time accounting software and hardware and related maintenance and service contracts. In some instances, these are sold together in a multiple-element arrangement. When a multiple-element arrangement exists, the Company will allocate the value of the arrangement to each unit of accounting based on vendor-specific objective evidence of selling price, typically the estimated selling price of the undelivered element on a stand-alone basis. In this case, the software license and hardware revenue will be recognized upon installation, setup, and customer acceptance, and the associated maintenance and support revenue will be deferred and recognized ratably over the contractual period (typically one year).

If hardware devices are sold on a stand-alone basis, revenue is recognized upon shipment of the hardware.

The Company also offers its products as software-as-a-service ("SaaS") which is offered on a subscription basis. Recently, this type of software subscription has also become known as "cloud-based" software subscriptions. The Company recognizes SaaS revenue pro-rata over the life of the software subscription contract.

Deferred revenue includes collected retainer amounts for product installations which have yet to be finalized and software and hardware maintenance amounts collected for which the service period has not yet elapsed.

***Cost of Revenue***

Cost of revenue consists primarily of hardware and software products purchased from third-party vendors which are then rebranded and sold under the Legiant name.

***Income Taxes***

The Company, with the consent of its stockholder, has elected under the Internal Revenue Code to be taxed as an S Corporation. The stockholders of an S Corporation are taxed on their proportionate share of the entity's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements. Certain specific deductions and credits flow through the Company to its stockholder.

The Company is subject to the Texas gross margin tax. In 2010, the Company recorded \$19,544 (\$5,936 in 2009) of Texas gross margin tax, which is included in general and administrative expenses in the statements of income.



**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**1. Summary of Significant Accounting Policies (continued)**

***Contingencies***

Certain conditions may exist as of the date the financial statements are issued, which may result in a loss to the Company, but which will only be resolved when one or more future events occur or fail to occur. The Company's management and its legal counsel assess such contingent liabilities, and such assessment inherently involves an exercise of judgment. In assessing loss contingencies related to legal proceedings that are pending against the Company or unasserted claims that may result in such proceedings, the Company's legal counsel evaluates the perceived merits of any legal proceedings or unasserted claims, as well as the perceived merits of the amount of relief sought or expected to be sought therein.

If the assessment of a contingency indicates it is probable that a material loss has been incurred and the amount of the liability can be estimated, then the estimated liability would be accrued in the Company's financial statements. If the assessment indicates a potentially material loss contingency is not probable, but is reasonably possible, or is probable, but cannot be estimated, then the nature of the contingent liability, together with an estimate of the range of possible loss if determinable and material, would be disclosed.

Loss contingencies considered remote are generally not disclosed unless they involve guarantees, in which case the guarantees would be disclosed.

***Advertising and Promotion***

Advertising and promotion costs totaled approximately \$104,000 and \$193,000 for the years ended December 31, 2010 and 2009, respectively, and are expensed as incurred.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**2. Property and Equipment**

Property and equipment consists of the following:

	<b>December 31,</b>	
	<b>2010</b>	<b>2009</b>
Vehicles	\$ 86,743	\$ 86,742
Furniture and fixtures	80,213	80,213
Computers	75,794	73,816
Computer software	18,040	15,929
	<u>260,790</u>	<u>256,700</u>
Less accumulated depreciation and amortization	196,667	179,312
Net property and equipment	<u>\$ 64,123</u>	<u>\$ 77,388</u>

**3. Lines of Credit**

The Company has two revolving lines of credit with a total capacity of \$350,000 from a commercial bank, bearing interest at the bank's prime lending rate. At December 31, 2010 and 2009, there were outstanding balances of \$330,000 and \$350,000, respectively. The stockholder of the Company has unconditionally guaranteed the debt. In addition, all accounts receivable, equipment, and general intangibles of the Company are collateralized under the loan agreements. The lines of credit, including any accrued interest, are due on demand.

**4. Note Payable**

In 2009, the Company issued a \$700,000 note payable to a former stockholder, for the purchase of 500,000 shares of common stock. The note requires monthly principal and interest payments of \$9,894, at an interest rate of 5.0%, and matures on June 11, 2016. The note is secured by 250,000 shares of common stock of the Company.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**4. Note Payable (continued)**

Future payments required under the stock repurchase note as of December 31, 2010 are as follows:

Year ending December 31,	
2011	93,031
2012	97,052
2013	102,017
2014	107,237
2015	112,723
Thereafter	44,072
	<u>\$ 556,132</u>

**5. Retirement Plan**

The Company sponsors a 401(k) employee retirement savings plan with discretionary employer matching. The Company contributed \$17,038 and \$29,696 of matching contributions during 2010 and 2009, respectively.

**6. Lease Commitments**

The Company leases facilities in Austin, Texas under a lease agreement, which expires March 31, 2013.

Future annual minimum lease payments required under the agreement as of December 31, 2010 are as follows:

Year ending December 31,	
2011	\$ 44,766
2012	52,923
2013	13,231
	<u>\$ 110,920</u>

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**7. Mergers and Acquisition Costs**

During 2009, the Company incurred a one-time expense totaling \$125,211 as a result of a potential purchase of the Company. These costs were related to travel, legal counsel, and accounting services.

**8. Treasury Stock**

In 2009, the Board of Directors authorized the purchase of 500,000 shares of the Company's common stock. The Company repurchased 500,000 shares of common stock for \$300,000 in cash and a \$700,000 note payable. The Company retired all 500,000 shares in 2009.

**9. Customers and Credit Risk**

In 2010 and 2009, 83% and 95%, respectively, of the Company's cost of revenue purchases were value-added-reseller software from two providers. Disruption of the supply of this software platform would severely impact the Company's source of modifiable software and ability to earn revenue.

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation up to a minimum of \$250,000. The Company has not experienced any losses in such accounts.

**10. Subsequent Events**

Effective December 14, 2011, the Company sold substantially all its assets to a third party.

The Company has evaluated subsequent events through December 14, 2011.



## W. G. Ross Corporation, dba Legiant

## Table of Contents

	<u>Page</u>
Balance Sheets	2
Statements of Income	3
Statements of Cash Flows	4
Notes to Financial Statements	6

---

**W. G. Ross Corporation, dba Legiant**  
**Balance Sheets**  
**September 30, 2011 and December 31, 2010**

Assets

	<u>2011</u>	<u>2010</u>
Current Assets		
Cash and cash equivalents	\$ 190,438	\$ 50,827
Accounts receivable	70,328	184,400
Employee receivable	-	7,281
Total current assets	<u>260,766</u>	<u>242,508</u>
Property and Equipment net	58,631	64,123
	<u>\$ 319,397</u>	<u>\$ 306,631</u>

Liabilities and Stockholder's Deficit

Current Liabilities		
Lines of credit	\$ 25,495	\$ 330,000
Current portion of note payable	492,946	93,031
Accounts payable	28,123	48,024
Accrued expenses	56,460	59,979
Deferred revenue	910,063	719,616
Customer advances	-	14,202
Total current liabilities	<u>1,513,087</u>	<u>1,264,852</u>
Note Payable — less current portion	-	463,101
Total liabilities	<u>1,513,087</u>	<u>1,727,953</u>
Stockholder's Deficit		
Common stock— no par value; 1,000,000 shares authorized; 500,000 shares issued and outstanding	500	500
Accumulated deficit	<u>(1,194,190)</u>	<u>(1,421,822)</u>
Total stockholder's deficit	<u>(1,193,690)</u>	<u>(1,421,322)</u>
	<u>\$ 319,397</u>	<u>\$ 306,631</u>

*Notes to financial statements form an integral part of these statements.*

**W. G. Ross Corporation, dba Legiant**  
**Statements of Income**  
**For the Nine months ended September 30, 2011 and 2010**

	<u>2011</u>	<u>2010</u>
Revenue:		
Sales	\$ 1,189,027	\$ 1,543,539
Service	849,284	985,735
Total revenue	<u>2,038,311</u>	<u>2,529,274</u>
Cost of revenue	<u>410,585</u>	<u>746,063</u>
Gross profit	1,627,726	1,783,211
General and administrative expenses	1,261,079	1,672,578
Operating income	<u>366,647</u>	<u>110,633</u>
Other income and expense:		
Mergers and acquisition costs		-
Interest expense	(24,609)	(34,565)
Other income	(1,459)	(107)
Total other income and expense	<u>(26,068)</u>	<u>(34,672)</u>
Net income	<u>\$ 340,579</u>	<u>\$ 75,961</u>

*Notes to financial statements form an integral part of these statements.*



**W. G. Ross Corporation, dba Legiant**  
**Statements of Cash Flows**  
**For the Nine months ended September 30, 2011 and 2010**

	<u>2011</u>	<u>2010</u>
Cash Flows From Operating Activities		
Net income	\$ 340,579	\$ 75,961
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	17,644	15,668
Changes in operating assets and liabilities:		
Accounts receivable	114,072	(89,279)
Employee receivable	7,281	(9,654)
Accounts payable	12,929	71,100
Accrued expenses	(10,855)	(29,043)
Deferred revenue	-	-
Customer advances	176,245	(64,064)
Net cash provided by operating activities	<u>657,895</u>	<u>(29,311)</u>
Cash Flows From Investing Activities — purchase of property and equipment	(12,152)	(4,222)
Net cash used in investing activities	<u>(12,152)</u>	<u>(4,222)</u>

*Notes to financial statements form an integral part of these statements.*

**W. G. Ross Corporation, dba Legiant**  
**Statements of Cash Flows**  
**For the Nine months ended September 30, 2011 and 2010**  
**(Continued)**

	<u>2011</u>	<u>2010</u>
Cash Flows From Financing Activities		
Proceeds from (payments on) lines of credit— net	\$ -	-
Purchase of common stock		-
Wachovia Line of Credit	(330,000)	(40,000)
Payments on note payable	(63,185)	(72,875)
Stockholder's distributions	(112,947)	(1,000)
Net cash used in financing activities	<u>(506,132)</u>	<u>(113,875)</u>
Net increase/(decrease) in cash and cash equivalents	139,611	(147,408)
Cash and cash equivalents at beginning of year	50,827	323,330
Cash and cash equivalents at end of year	<u>\$ 190,438</u>	<u>\$ 175,922</u>
Supplemental Disclosures of Cash Flow Information		
Cash paid for interest	<u>\$ 24,609</u>	<u>\$ 34,565</u>
Supplemental Disclosures of Noncash Financing Activity		
Purchase of common stock with a note payable	<u>\$ -</u>	<u>-</u>

*Notes to financial statements form an integral part of these statements.*

## Notes to Unaudited Financial Statements

### 1. Summary of Significant Accounting Policies

#### *Reporting Entity and Nature of Operations*

W. G. Ross Corporation, dba Legiant (the "Company") integrates software, hardware, and professional services to create a comprehensive time accounting solution. The Company is headquartered in Austin, Texas.

#### *Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### *Recent Accounting Pronouncements*

#### *Improvements to Financial Reporting by Enterprises Involved With Variable Interest Entities*

On January 1, 2010, the Company adopted Accounting Standards Codification ("ASC"), *Consolidations — Improvements to Financial Reporting by Enterprises Involved With Variable Interest Entities*. The new guidance identifies the primary beneficiary of a variable interest entity ("VIE") as the enterprise that has both the power to direct the activities of a VIE that most significantly impacts the entity's economic performance, and the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. The new guidance also provides information on additional disclosures and ongoing reassessments of whether an enterprise is the primary beneficiary of a VIE.

The new provisions shall be effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009. The Company adopted this guidance for its year ended December 31, 2010. The adoption of this guidance did not have a material effect on the Company's financial position, results of operations, or cash flows.

#### *Cash Equivalents*

Cash equivalents for purposes of the statements of cash flows are all highly liquid debt instruments purchased with a maturity of three months or less.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**1. Summary of Significant Accounting Policies (continued)**

*Accounts Receivable*

The allowance for doubtful accounts is established as losses are estimated to have occurred through a provision for bad debts charged to earnings. Losses are charged against the allowance when management believes the uncollectibility of a receivable is confirmed. Subsequent recoveries, if any, are credited to the allowance. The allowance for doubtful accounts is evaluated on a regular basis by management and is based on historical experience and specifically identified questionable receivables. The evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available. There was no allowance for doubtful accounts at December 31, 2010 and September 30, 2011.

*Depreciation and Amortization*

Property and equipment are stated at cost. Depreciation and amortization are calculated using the straight-line method based on the following estimated useful lives: vehicles — 7 years; furniture and fixtures —7 years; computers —5 years; and computer software —3 years.

*Impairment of Long-Lived Assets*

The Company reviews the carrying value of property and equipment for impairment whenever events and circumstances indicate the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. In cases where undiscounted expected future cash flows are less than the carrying value, an impairment loss is recognized equal to an amount by which the carrying value exceeds the fair value of assets. The factors considered by management in performing this assessment include current operating results, trends and prospects, and the effects of obsolescence, demand, competition, and other economic factors. The Company did not recognize an impairment loss during the years ended December 31, 2010 and September 30, 2011.

*Revenue Recognition*

The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is probable.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**1. Summary of Significant Accounting Policies (continued)**

*Revenue Recognition (continued)*

The Company earns revenue from two primary sources: the sale and installation of time accounting software and hardware and related maintenance and service contracts. In some instances, these are sold together in a multiple-element arrangement. When a multiple-element arrangement exists, the Company will allocate the value of the arrangement to each unit of accounting based on vendor-specific objective evidence of selling price, typically the estimated selling price of the undelivered element on a stand-alone basis. In this case, the software license and hardware revenue will be recognized upon installation, setup, and customer acceptance, and the associated maintenance and support revenue will be deferred and recognized ratably over the contractual period (typically one year).

If hardware devices are sold on a stand-alone basis, revenue is recognized upon shipment of the hardware.

The Company also offers its products as software-as-a-service ("SaaS") which is offered on a subscription basis. Recently, this type of software subscription has also become known as "cloud-based" software subscriptions. The Company recognizes SaaS revenue pro-rata over the life of the software subscription contract.

Deferred revenue includes collected retainer amounts for product installations which have yet to be finalized and software and hardware maintenance amounts collected for which the service period has not yet elapsed.

*Cost of Revenue*

Cost of revenue consists primarily of hardware and software products purchased from third-party vendors which are then rebranded and sold under the Legiant name.

*Income Taxes*

The Company, with the consent of its stockholder, has elected under the Internal Revenue Code to be taxed as an S Corporation. The stockholders of an S Corporation are taxed on their proportionate share of the entity's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements. Certain specific deductions and credits flow through the Company to its stockholder.

The Company is subject to the Texas gross margin tax. In 2010, the Company recorded \$19,544 of Texas gross margin tax, which is included in general and administrative expenses in the statements of income.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**1. Summary of Significant Accounting Policies (continued)**

*Contingencies*

Certain conditions may exist as of the date the financial statements are issued, which may result in a loss to the Company, but which will only be resolved when one or more future events occur or fail to occur. The Company's management and its legal counsel assess such contingent liabilities, and such assessment inherently involves an exercise of judgment. In assessing loss contingencies related to legal proceedings that are pending against the Company or unasserted claims that may result in such proceedings, the Company's legal counsel evaluates the perceived merits of any legal proceedings or unasserted claims, as well as the perceived merits of the amount of relief sought or expected to be sought therein.

If the assessment of a contingency indicates it is probable that a material loss has been incurred and the amount of the liability can be estimated, then the estimated liability would be accrued in the Company's financial statements. If the assessment indicates a potentially material loss contingency is not probable, but is reasonably possible, or is probable, but cannot be estimated, then the nature of the contingent liability, together with an estimate of the range of possible loss if determinable and material, would be disclosed.

Loss contingencies considered remote are generally not disclosed unless they involve guarantees, in which case the guarantees would be disclosed.

*Advertising and Promotion*

Advertising and promotion costs totaled approximately \$90,000 and \$99,000 for the nine months ended September 30, 2010 and 2011, respectively.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**2. Property and Equipment**

Property and equipment consists of the following:

	<b>December 31</b>	<b>September 30</b>
	<b>2010</b>	<b>2011</b>
Vehicles	\$ 86,743	\$ 86,743
Furniture and fixtures	80,213	83,243
Computers	75,794	84,916
Computer software	18,040	18,040
	<u>260,790</u>	<u>272,942</u>
Less accumulated depreciation and amortization	196,667	214,311
Net property and equipment	<u>\$ 64,123</u>	<u>\$ 58,631</u>

**3. Lines of Credit**

The Company has two revolving lines of credit with a total capacity of \$350,000 from a commercial bank, bearing interest at the bank's prime lending rate. At December 31, 2010 and September 30, 2011, there were outstanding balances of \$330,000 and \$0, respectively. The stockholder of the Company has unconditionally guaranteed the debt. In addition, all accounts receivable, equipment, and general intangibles of the Company are collateralized under the loan agreements. The lines of credit, including any accrued interest, are due on demand.

**4. Note Payable**

In 2009, the Company issued a \$700,000 note payable to a former stockholder, for the purchase of 500,000 shares of common stock. The note requires monthly principal and interest payments of \$9,894, at an interest rate of 5.0%, and matures on June 11, 2016. The note is secured by 250,000 shares of common stock of the Company.

**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**4. Note Payable (continued)**

Future payments required under the stock repurchase note as of December 31, 2010 are as follows:

Year ending December 31,	
2011	\$ 93,031
2012	97,052
2013	102,017
2014	107,237
2015	112,723
Thereafter	\$ 44,072
	<u>556,132</u>

**5. Retirement Plan**

The Company sponsors a 401(k) employee retirement savings plan with discretionary employer matching. The Company contributed \$17,038 and \$29,696 of matching contributions during 2010 and 2009, respectively.

**6. Lease Commitments**

The Company leases facilities in Austin, Texas under a lease agreement, which expires March 31, 2013.

Future annual minimum lease payments required under the agreement as of December 31, 2010 are as follows:

Year ending December 31,	
2011	44,766
2012	52,923
2013	13,231
	<u>\$ 110,920</u>



**W. G. Ross Corporation, dba Legiant**  
**Notes to Financial Statements**

**7. Mergers and Acquisition Costs**

During 2009, the Company incurred a one-time expense totaling \$125,211 as a result of a potential purchase of the Company. These costs were related to travel, legal counsel, and accounting services.

**8. Treasury Stock**

In 2009, the Board of Directors authorized the purchase of 500,000 shares of the Company's common stock. The Company repurchased 500,000 shares of common stock for \$300,000 in cash and a \$700,000 note payable. The Company retired all 500,000 shares in 2009.

**9. Customers and Credit Risk**

In 2010 and 2009, 83% and 95%, respectively, of the Company's cost of revenue purchases were value-added-reseller software from two providers. Disruption of the supply of this software platform would severely impact the Company's source of modifiable software and ability to earn revenue.

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation up to a minimum of \$250,000. The Company has not experienced any losses in such accounts.

**10. Subsequent Events**

Effective December 14, 2011, the Company sold substantially all its assets to a third party.

The Company has evaluated subsequent events through December 14, 2011.



## ASURE SOFTWARE, INC.

## INDEX TO PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

	<b><u>Page</u></b>
Introduction to Unaudited Pro Forma Condensed Combined Financial Information	2
Unaudited Pro Forma Condensed Combined Balance Sheet as of September 30, 2011	4
Unaudited Pro Forma Condensed Combined Statement of Operations for the year ended December 31, 2010	5
Unaudited Pro Forma Condensed Combined Statement of Operations for the nine months ended September 30, 2011	6
Notes to Unaudited Pro Forma Condensed Combined Financial Information	7

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**INTRODUCTION TO ASURE SOFTWARE, INC.**  
**UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION**

*(Amounts in thousands, except per share data)*

On December 14, 2011, the Company, through Asure Legiant, LLC, a wholly owned subsidiary of the Company (“Purchaser”), purchased substantially all of the assets and assumed certain liabilities of WG Ross Corp., d/b/a Legiant (“Seller”), relating to its cloud computing time and attendance software and management services pursuant to an Asset Purchase Agreement (“APA”) by and among the Company, Purchaser, Seller and, with respect to Section 6.6 only, ADI Software, LLC, a wholly owned subsidiary of the Company. The APA contains certain customary representations, warranties, indemnities and covenants of the Company, Purchaser and Seller.

The purchase price for the assets was \$4,000,000, consisting of \$1,511,231.98 in cash and three subordinated promissory notes of the Purchaser in the aggregate principal amount of \$2,488,768.02, as adjusted pursuant to the terms of the APA. One of the promissory notes is for an aggregate principal amount of \$250,000, bears interest at an annual rate of 0.20%, and will mature on February 1, 2012. The second promissory note is for an aggregate principal amount of \$477,536.05, bears interest at an annual rate of 5.00%, and will mature on October 1, 2014. The third promissory note is for an aggregate principal amount of \$1,761,231.97, bears interest at an annual rate of 0.20%, and will mature on October 1, 2014. The Purchaser may offset any indemnification payments owed by the Seller under the APA against up to \$1 million under the third promissory note. All three promissory notes are guaranteed by the Company and are subordinated to the Company’s bank financing. The cash portion of the purchase price was funded with the Company’s cash on hand and proceeds from the Company’s bank financing.

The business combination was accounted for under ASC 805, “*Business Combinations.*” The application of purchase accounting under ASC 805 requires the total purchase price to be allocated to the fair value of assets acquired and liabilities assumed based on their fair values at the acquisition date, with amounts exceeding fair value being recorded as goodwill. The Company is currently in the process of assessing and finalizing the fair value of the assets acquired and the liabilities assumed. The following table summarizes the preliminary estimated fair values of the assets and liabilities assumed (in thousands):

<b>Assets Acquired</b>	
Cash	\$ -
Short-term investments	-
Accounts receivable	5
Inventory	26
Fixed assets	30
Other assets	-
Goodwill	2,167
Customer relationships (7 year useful life)	801
Reseller Relationship (7 years useful life)	709
Trade names (1 year useful life)	30
Non-compete agreements (3 year useful life)	26
<b>Total assets acquired</b>	<b><u>3,794</u></b>
<b>Liabilities assumed</b>	
Accounts payable	(10)
Accrued compensation and benefits	-
Accrued other liabilities	(88)
Deferred revenue	-
<b>Total liabilities assumed</b>	<b><u>(98)</u></b>
<b>Net assets acquired</b>	<b><u>\$ 3,696</u></b>

The following unaudited pro forma condensed combined balance sheet assumes the acquisition occurred on September 30, 2011 and the unaudited pro forma condensed combined statements of operations and notes thereto, assume that the Acquisition occurred at the beginning of the periods presented. The unaudited pro forma condensed combined financial information is derived from, and should be read in conjunction with, the consolidated financial statements of Asure Software for the year ended December 31, 2010 filed on Form 10-K and Legiant for the year ended December 31, 2010 included herein and the unaudited interim consolidated financial statements of Asure Software for the nine months ended September 30, 2011 filed on Form 10-Q and Legiant for the nine months ended September 30, 2011 included herein. The unaudited pro forma condensed combined financial information includes unaudited pro forma adjustments that are factually supportable and directly attributable to the Acquisition. In addition, with respect to the unaudited pro forma condensed combined financial information, the unaudited pro forma adjustments are expected to have a continuing impact on the combined results. The unaudited pro forma condensed combined financial information was prepared in conformity with accounting principles generally accepted in the United States of America (“GAAP”) in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 805 – *Business Combinations*. Certain amounts in the Legiant historical financial statements have been reclassified to conform to classifications used by Asure Software, Inc.

The unaudited pro forma condensed combined statements of operations do not include non-recurring transaction costs associated with the Acquisition that are no longer capitalized as part of the acquisition.

The following pro forma financial information is presented for illustrative purposes only and is not necessarily indicative of (i) the results of operations and financial position that would have been achieved had the Acquisition taken place on the dates indicated or (ii) the future operations of the combined company. The following information should be relied on only for the limited purpose of presenting what the results of operations and financial position of the combined businesses of Asure Software and Legiant might have looked like had the Acquisition taken place at an earlier date.

## Unaudited Pro Forma Condensed Balance Sheet

(Amounts in thousands, except per share data)

	<u>Asure 09/30/11</u>	<u>Legiant 09/30/11</u>	<u>Pro Forma Combined Adjustments</u>	<u>Pro Forma Combined 9/30/11</u>
<b>ASSETS</b>				
Current Assets:				
Cash and cash equivalents	6,082	190	(1,511) a	4,761
Accounts receivable trade	996	70		1,066
Allowance	(17)	-		(17)
Notes receivable	120	-		120
Inventory	6	-		6
Prepaid expenses and other current assets	227	-		227
<b>Total Current Assets</b>	<b>7,414</b>	<b>260</b>	<b>(1,511)</b>	<b>6,163</b>
Property and equipment, net	221	59	(17) b	263
Intangible assets, net	2,258	-	1,566 c	3,824
Goodwill	-	-	2,166 d	2,166
<b>Total Assets</b>	<b>9,893</b>	<b>319</b>	<b>2,204</b>	<b>12,416</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
Current Liabilities:				
Accounts payable	686	54	(11) e	729
Line of Credit	500			500
Accrued compensation and benefits	72	-		72
Other accrued Liabilities	399	56		455
Deferred Revenue	2,522	910		3,432
<b>Total Current Liabilities</b>	<b>4,179</b>	<b>1,020</b>	<b>(11)</b>	<b>5,188</b>
Long-term deferred revenue	150	-		150
Subordinated notes (related parties \$800)	1,450	493	1,985 f	3,928
Subordinated convertible notes (related parties \$800)	1,400	-		1,400
Other long-term obligations	4	-		4
<b>Total Liabilities</b>	<b>7,183</b>	<b>1,513</b>	<b>1,974</b>	<b>10,670</b>
Owner's Equity	2,710	(1,194)	230 g	1,746
<b>Total Liabilities and Stockholders' Equity</b>	<b>9,893</b>	<b>319</b>	<b>2,204</b>	<b>12,416</b>

(The accompanying notes are an integral part of the Pro Forma consolidated financial information)

## Unaudited Pro Forma Condensed Statement of Operations

(Amounts in thousands, except per share data)

	<u>Asure Twelve Months Ended Dec-10</u>	<u>Legiant Twelve Months Ended Dec-10</u>	<u>Pro Forma Combined Adjustments</u>	<u>Pro Forma Combined Twelve Months Ended Dec-10</u>
<b>Revenues</b>				
Revenues	10,033	3,139	-	13,172
Total Revenues	10,033	3,139		13,172
<b>Cost of Sales</b>				
Cost of sales	2,259	965	114 a	3,338
Total Cost of Sales	2,259	965	114	3,338
Gross Margin	7,774	2,174	(114)	9,834
<b>Operating Expense</b>				
Selling, general and administrative expenses	5,693	1,929	(61) b	7,561
Research and development	1,445			1,445
Loss on lease agreement	1,203	-		1,203
Amortization of intangibles	598	-	140 a	738
Total Operating Expenses	8,939	1,929	79	10,947
Income (Loss) from Operations	(1,165)	245	(193)	(1,113)
<b>Other Income and (Expenses)</b>				
Interest income	5	42		47
Gain on Investments	130	-		130
Foreign currency translation (loss) gain	(54)	-		(54)
Other income (expenses)	(61)	(45)	(34) c	(140)
Total Other Income and (Expense)	20	(3)	(34)	(17)
Income (Loss) From Operations, Before Income Taxes	(1,145)	242	(227)	(1,130)
Benefit (provision) for income taxes	8	-		8
Net Income (Loss)	<u>\$ (1,137)</u>	<u>242</u>	<u>(227)</u>	<u>(1,122)</u>
<b>Net income per common share:</b>				
Basic	\$ (0.37)			(0.36)
Diluted	\$ (0.37)			(0.36)
<b>Weighted-average common shares outstanding:</b>				
Basic	3,087			3,087
Diluted	3,087			3,087

(The accompanying notes are an integral part of the Pro Forma consolidated financial information)

## Unaudited Pro Forma Condensed Statement of Operations

(Amounts in thousands, except per share data)

	<b>Asure Nine Months Ended 09/30/11</b>	<b>Legiant Nine Months Ended 09/30/11</b>	<b>Pro Forma Combined Adjustments</b>	<b>Pro Forma Combined Nine Months Ended 9/30/11</b>
<b>Revenues</b>				
Revenues	7,293	2,038		9,331
Total Revenues	7,293	2,038		9,331
<b>Cost of Sales</b>				
Cost of sales	1,363	410	86 a	1,859
Total Cost of Sales	1,363	410	86	1,859
Gross Margin	5,930	1,628	(86)	7,472
<b>Operating Expense</b>				
Selling, general and administrative expenses	4,340	1,261	-	5,601
Research and development	1,150			1,150
Amortization of Intangibles	449		105 a	554
Total Operating Expenses	5,939	1,261	105	7,305
(Loss) Income from Operations	(9)	367	(191)	167
<b>Other Income and (Expenses)</b>				
Interest income	8	(1)		7
Foreign currency translation gain (loss)	47	-		47
Other income (expenses)	(20)	(25)	(45) c	(90)
Total Other Income and (Expense)	35	(26)	(45)	(36)
(Loss) Income From Operations, Before Income Taxes	26	341	(236)	131
Benefits (provision) for income taxes	(30)	-		(30)
Net (Loss) Income	\$ (4)	341	(236)	\$ 101
<b>Net (Loss) income per common share:</b>				
Basic	\$ (0.00)			0.03
Diluted	\$ (0.00)			0.03
<b>Weighted-average common shares outstanding:</b>				
Basic	3,085			3,085
Diluted	3,085			3,085

(The accompanying notes are an integral part of the Pro Forma consolidated financial information)



**ASURE SOFTWARE, INC.**  
**NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED**  
**STATEMENT OF INCOME FOR TWELVE MONTHS ENDED 12/31/10**  
**AND NINE MONTHS ENDED 09/30/11**  
*(Amounts in thousands, except per share data)*

**Notes to Pro Forma Balance Sheet:**

- (a) Cash used in acquisition of \$1,511
- (b) Adjustment to FA for NBV of Vehicle & Shed not purchased
- (c) Estimated value of intangible assets acquired in acquisition
- (d) Estimated value of goodwill acquired in acquisition
- (e) Adjustment in estimated value of accounts payable
- (f) Note payable to seller
- (g) Reduction in Legiant equity account at acquisition

**Notes to Pro Forma Income Statement:**

- (a) Reflects adjustments to the historical intangible amortization expense resulting from the effects of the preliminary purchase price associated with the acquisition of Legiant. The final allocation of the actual purchase price is subject to the final valuation of the acquired assets, but that allocation is not expected to differ materially from the preliminary allocation presented in this pro forma condensed combined financial information.
- (b) Expenses excluded on transaction costs associated with the Acquisition that are no longer capitalized as part of the acquisition \$61k for twelve months ended December 31, 2010.
- (c) Reflects Interest expense on acquisition related debt

